

# SOUTHERN LIVESTOCK STANDARD

VOLUME XXXII, NUMBER 5

28 PAGES

FRIDAY, OCTOBER 30, 2020

## Seasonality in fed cattle transactions and the role of negotiated cash

By Elliott Dennis University of Nebraska-Lincoln assistant professor and livestock Extension economist

Alternative Marketing Arrangements (AMA) have once again taken cen-

ter stage in the cattle market over the last several weeks. It is common knowledge that the use of AMAs varies by geographical region with Southern Plains feedlots using a larger share relative to Northern Plains feedlots. A longstanding issue is whether each geographical region is contributing a perceived appropriate amount of negotiated cash trade to aid in price discovery. This issue has intensified as the national level of negotiated cattle continues to decline. Lower cash prices and increased volatility due to COVID-19 government quarantine measures and the Holcomb Fire have appeared to intensify this issue among market participants.

In response to historically low cash prices, some industry organizations petitioned the government for further transparency and regulation in the feedlot-packer interface. The first proposed government legislation was the "50-14" rule led by Chuck Grassley (R-IA) and Senator Jon Tester (D-MT) which sought to mandate large-scale packers to procure a minimum of 50% of all cattle purchased via negotiated cash for harvest in 14 days. There was strong industry response against mandating a level of negotiated cash trade, especially at 50%. The second, and most recent, was a bill introduced by Senator Deb Fisher (R-NE) that would authorize USDA to set establish regional mandatory minimum thresholds of negotiated cash trades by geographical region

(Continued on page 12)



**WHAT'S INSIDE THIS ISSUE**

**Just Your**

- Standard Bull..... 2
- Texas Tales ..... 2
- D.C. News ..... 3
- Market Reports ..... 4
- Weather Wise ..... 14
- Sales Calendar ..... 25

PERIODICAL

Independent Cattlemen's Association of Texas  
**ROUND-UP REVIEW**  
 • SEE PAGES 8-11 •

*Just Your* **Standard Bull**   
By Michael Sturgess

**TEXAS TALES**  
By Mike Cox  
Mike Cox is the author of eleven books and numerous articles on Texas history and other subjects. He can be reached at [mikecox@sanstn.com](mailto:mikecox@sanstn.com) or at P.O. Box 302559, Austin, TX 78703-0443.

Let me set the scene for you. The name of the show is Queen of the South. Teresa Mendoza is the notorious drug lord. In season 4, Mendoza moves her operation to the city of New Orleans, where she comes to meet a corrupt New Orleans politician who has his hands into every pot. She quickly learns that you don't make a move, do business or even sneeze without him saying its ok. He owns the cops, the system. If he doesn't like you, you disappear. Included in his clan is the arrogant, self-important nephew with no qualifications, and a troubled son who suffers from drug addiction.

Cut now to modern day politics and Presidential candidate Joe Biden. In this story, China is the drug

dealer and are dealing with the influence peddling Biden family. Insert brother Jim for the self-important nephew, and Hunter plays the role of—well, Hunter. So, you want to do business here in the United States? They can put you together with the right folks to get the deal done. Not only here, but all over the world!

After the recent revealing interview on Fox News on "Tucker Carlson Tonight" with Tony Bobulinski, a former business associate of Hunter Biden, evidence of public corruption mounts. Congressional democrats claim it is more Russian disinformation. And the main-stream media simply does not report this at all. ABC, NBC, CBS—nothing. Which begs the ques-

tion. If a large tree deep in the woods falls to the ground, and there is no one there to hear it fall—does it actually make a sound when it falls?

Seriously, we have never seen anything like what we are witnessing today. There is no such thing as non-partisan reporting any longer. Think about where that leaves us as a country. History has shown us that we will and have had corrupt officials in both parties. Who will give us an honest evaluation, free of any political influence?

And it's not just the mainstream media—everyone is taking sides these days. Look at social media. Facebook and Twitter are in the news these days for their censorship. When they don't like what you have to say, they simply pull it.

It is hard to see a way ahead on all of this. Corruption is corruption, no matter what party they make claim to. It would be nice to see people held accountable for their actions. Instead, we have political impeachment proceedings that cost the American taxpayer millions of dollars. We can spend millions on this and then turn our backs on corruption with actual proof that includes personal testimony, documents, emails and texts.

It's a crazy world we live in these days!

Rules, rules, rules.

From pre-schoolers to office workers to prison inmates, all Texans have to abide by various rules, not to mention state and federal statutes. That's not news, but it may be comforting for anyone feeling unduly controlled to know that Texans have faced rules and regulations for centuries.

The first formal rule-makers in Texas were the Spanish, who not only conquered the New World, they blazed the trail for all future promulgators of bureaucratic do's and don'ts in what would become the Lone Star State.

Around 1760, a now-unknown Franciscan priest at the Apostolic College for Missionaries in Queretaro, Mexico set down rules for Texas missionaries. The rules, laden with advice, were "meant for a missionary who has never been in charge of a mission and is all alone and does not know whom to consult for advice." More than two centuries later, Father Benedict Leutenegger translated and annotated those rules. The Old Spanish Mission Historical Research Library in San Antonio published Leutenegger's work in 1976 as "Guidelines For A Texas Mission."

As the history-minded priest pointed out in his introduction, Spain established its first mission in Texas in 1632. Though fre-

quently abandoning or moving missions, by the time the Spanish lost control of their territory to the new Republic of Mexico in 1824, the Catholic Church had operated a total of 37 missions in Texas.

At Mission Concepcion in San Antonio, during the 1760s, the missionary and his staff had some 200 Indians in their charge.

"Dealings and communications between the Indians and the Spaniards are not only allowed but

are commanded," the rules declared. "Nonetheless, the missionary must expel from the mission those Spaniards who come only to take from the Indians all that they can, gambling with them and exchanging trifles for utensils and participating in evil. This cannot be tolerated."

Indeed, if a missionary asked someone who had been taking advantage of the Indians to leave the mission and that person

(Continued on page 16)

USDA Livestock Export/Import Statistics For 10-27-2020			
SPECIES:	10-26-2020:	Wk.-Dt.:	Yr.-Dt.:
<b>1) BEEF CATTLE</b>			
a. Slaughter	218	218	7,660
b. Breeding Males	0	0	588
c. Breeding Females	0	0	592
Total	218	218	8,840
<b>2) HOGS</b>			
a. Slaughter	0	0	0
b. Breeding Males	0	0	0
c. Breeding Females	0	0	0
Total	0	0	0
<b>3) SHEEP</b>			
a. Slaughter	0	0	0
1) lambs	0	0	0
2) ewes	0	0	0
b. Breeding Males	0	0	0
c. Breeding Females	0	0	0
Total	0	0	0
<b>4) DAIRY CATTLE</b>			
a. Breeding Males	0	0	7
b. Breeding Females	0	0	1,763
Total	0	0	1,770
<b>5) GOATS</b>			
a. Angora	0	0	0
b. Spanish	0	0	0
c. Other	0	0	0
Total	0	0	0
<b>6) HORSES</b>			
a. Slaughter	99	99	23,167
b. Breeding Males	0	0	893
c. Breeding Females	0	0	1,425
d. Geldings	0	0	474
e. Burro/Mule/Pony	0	0	77
Total	99	99	26,036
<b>7) EXOTICS</b>			
Total	0	0	110
<b>MEXICO TO NEW MEXICO IMPORTS</b>			
SPECIES:	10-24-2020:	1-1-2020 - Present:	
FEEDER CATTLE	10,787	550,084	
<b>MEXICO TO TEXAS IMPORTS</b>			
FEEDER CATTLE	3,984	288,137	

**COW POKES** By Ace Reid



"Wul that wuz a heck of a shower, sixteen sprinkles and one bolt of lightning!"

**SOUTHERN LIVESTOCK STANDARD**  
Southern Livestock Publishing, Inc.  
Mailing Address: P.O. Box 791364 • San Antonio, Tx 78279-1364  
Office Located: 407 Breesport • San Antonio, TX 78216  
Phone: 210/524-9697 • Fax: 210/524-9690  
Publishers: Jim Banner and Michael Sturgess  
Editor: Daren A. McCutchen • [dmccutchen@southernlivestock.com](mailto:dmccutchen@southernlivestock.com)  
Contributing Editor/Special Projects Sales: Martha Hollida Garrett ..... mob. 903/316-8465  
[mgarrett@southernlivestock.com](mailto:mgarrett@southernlivestock.com)  
Office Manager/Accounting: Jean Tiedeman • [jtiedeman@southernlivestock.com](mailto:jtiedeman@southernlivestock.com)  
Accounting: Wilda Vincent • [wilda.vincent@southernlivestock.com](mailto:wilda.vincent@southernlivestock.com)  
Livestock Advertising: Jim Banner ..... mob. 210/867-6862  
[jbanner@southernlivestock.com](mailto:jbanner@southernlivestock.com)  
Michael Sturgess ..... mob. 210/867-6863  
[msturgess@southernlivestock.com](mailto:msturgess@southernlivestock.com)  
Commercial Advertising: Loren Jackson - Manager ..... 210/867-5553  
[ljackson@southernlivestock.com](mailto:ljackson@southernlivestock.com)  
Copy & Contract Regulations: The Publishers reserve the right to accept or refuse advertising. The Publishers reserve the right to label as "Advertisement" any copy that simulates editorial comment.  
Advertiser agrees to waive the Publishers and its employees of responsibility from any and all claims or suits arising out of publication of advertising based on information supplied by the advertiser or his agent.  
The Publishers hereby expressly limit their liability resulting from any and all misprints, errors and/or the running of a corrected advertisement or editorial correction notice.  
The views and opinions expressed in all editorial material are those of the writer or persons interviewed and not necessarily those of the Publishers.  
Your viewpoint and opinions are welcome. The Publishers will make every effort to publish responsible replies. The Publishers however, reserve the right to edit or reject material which they deem objectionable.  
Southern Livestock Standard (USPS 024-951) is published 24 times per year, every other week except monthly in June and December, by Southern Livestock Publishing, Inc., P.O. Box 791364, San Antonio, Texas 78279-1364. Periodicals postage paid at San Antonio, Texas.  
POSTMASTER: Send address changes for Southern Livestock Standard to Southern Livestock Publishing, Inc., P.O. Box 791364, San Antonio, Texas 78279-1364.  
Physical Address: 407 Breesport St., San Antonio, TX 78216  
Member: **IPC** Livestock Publications Council  
SUBSCRIBE TODAY  
 1-Year Subscription - \$20.00  2-Year Subscription - \$32.00  
Name: \_\_\_\_\_  
(First) (Last)  
Ranch: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone: \_\_\_\_\_ Email: \_\_\_\_\_  
 CATTLE  SHEEP  GOAT  HORSES  EXOTICS  
 REGISTERED  COMMERCIAL  
If registered, what breed? \_\_\_\_\_  
Type of business:  FARMER  RANCHER  AGRI-BUSINESS  
 OTHER: \_\_\_\_\_  
SUBSCRIPTION WILL START UPON RECEIPT OF PAYMENT

# DC News...

## USDA announces initiatives after price spread report issued

Washington-U.S. Department of Agriculture (USDA) Under Secretary for Marketing and Regulatory Programs Greg Ibach announced on Oct. 13, 2020 that three USDA initiatives that build upon the considerations included in USDA's July 2020 Boxed Beef and Fed Cattle Price Spread Investigation Report -- risk management education funding, updates to livestock market reporting and producer training opportunities will be highlighted.

Recently, USDA announced two competitive funding opportunities for educational projects designed to help livestock producers and other agricultural producers improve their economic viability through targeted risk management strategies. The application deadline is Nov. 19, 2020, and awards will be announced on Feb. 12, 2021.

"USDA is committed to transparency, accountability and resolving ongoing challenges in the cattle market by equipping producers with information to help make business decisions. I encourage livestock organizations to look at these funding opportunities, as well as other existing resources available from USDA," Under Secretary Greg Ibach, said.

This newly announced funding is available from the National Institute of Food and Agriculture's (NIFA) Extension Risk Management Education (ERME) Program, which is operated through four regional risk management education centers. The program provides funding for results and outcome-based risk management education projects designed to help producers learn and use tools and approaches that can reduce the adverse effects of the uncertainties of weather, yields, prices, credit, government policies, global markets and other factors, including human resources and legal issues – all of which may result in wide swings in farm income or threaten the economic viability of

the farm or ranch.

USDA will also update its daily national livestock slaughter report by removing the word "estimated" from the title in order to encourage the market's immediate use of the information.  
(Continued on page 8)

**Big, Stout Polled Hereford and Angus Bulls bred South Texas Strong.**

**JALOU RANCH**  
REG. POLLED HEREFORDS

1508 U.S. Highway 181 N.  
Floresville, Texas  
Jim & Janet Holt  
210/849-7295  
210/849-7294

*Breeding outstanding bulls here in South Texas for over 20 years.*

# 17TH ANNUAL X B

## BULL & COMMERCIAL FEMALE SALE

NOVEMBER 13-14, 2020  
BRIGGS RANCHES | TRAYLOR DIVISION | BLOOMINGTON, TX

**160+ GENOMIC-ENHANCED BULLS SELL**  
90+ SANTA GERTRUDIS BULLS | 40+ BRANGUS BULLS  
10+ Super American BULLS (SG X BRANGUS)  
Along with a designed set of 10+ SG x Hereford and 5+ SG x Red Angus bulls.

SANTA GERTRUDIS



SANTA GERTRUDIS



SG X HEREFORD



BRANGUS



BRANGUS



**Schedule of Events**  
Thursday, November 12th  
4:00pm - Cattle viewing

Friday, November 13th  
7:00am - Cowboy coffee  
11:00am - 17th Annual Bull Sale  
1:00pm - 17th Annual Commercial Female Sale  
4:00pm - Tri-Star cattle viewing  
6:00pm - Gathering & dinner

Saturday, November 14th  
8:00am - Breakfast & cowboy coffee, cattle viewing  
11:00am - 43rd Annual Tri-Star Sale

**Sale Marketed by AMS**  
RICHARD HOOD | richardh@amscattle.com | 979.224.6150  
TREY KIRKPATRICK | treyk@amscattle.com | 979.324.5518  
MARK COWAN | markc@amscattle.com | 903.495.4522  
To request a catalog visit:  
[www.AMSCATTLE.com](http://www.AMSCATTLE.com)

**300+ HEAD**  
Commercial Replacement Bred Heifers  
& 2nd Calf Cows



56 x Hereford bred to Angus, Brangus, SG x Red Angus bred to Hereford, SG x Angus bred to Angus, SG bred to Hereford

# Briggs Ranches



Traylor Division  
Bloomington, Texas

PO Box 1417 • Victoria, Texas 77902  
Joe Jones, Manager  
(t) 361.897.1337 • (c) 361.550.8994  
briggsranches@hotmail.com



San Roque Division  
Catarina, Texas

San Carlos Division  
Rio Grande, Texas

**USDA Major Livestock Reports:**

**Producers Livestock Auction, San Angelo, Texas, October 22, 2020:** Total receipts 1,634, last reported (10-15-20: 1,585, last year 1,372. Feeder cattle 1,128 (69.0%), last reported (10-15-20: 984 (62.1%), last year 1,098 (80.5%). Slaughter cattle 310 (19.0%), last reported (10-15-20: 443 (27.9%), last year 192 (14.0%). Replacement cattle 196 (12.0%), last reported (10-15-20: 158 (10.0%), last year 82 (6.0%). Compared to last week steer and heifer calves and yearlings 3.00-8.00 lower with most decline on plainer unweaned calves. Slaughter cows steady, no comparison on slaughter bulls but lower undertone noted. Trading and demand only moderate at best. Supply included: 69% Feeder Cattle (45% Steers, 45% Heifers, 10% Bulls); 19% Slaughter Cattle (84% Cows, 16% Bulls); 12% Replacement Cattle (74% Stock Cows, 14% Bred Cows, 4% Cow-Calf Pairs, 8% Bulls). Feeder cattle supply over 600lbs was 47%.

**Amarillo Livestock Auction, Amarillo, Texas, October 26, 2020:** Sale not covered due to limited receipts with hazardous road conditions from the cold front. Coverage will resume Monday, Nov 2.

**Oklahoma National Stockyards, Oklahoma City, Oklahoma, October 27, 2020:** Total receipts 3,092, last reported (10-19-20) 5,974, last year 6,807. Feeder cattle 3,092 (100.0%), last reported (10-19-20) 5,974 (100.0%) last year 6,807 (100.0%). Compared to last week: Feeder steers and heifers traded mostly 3.00-5.00 lower on limited comparable sales. To few comparable trades on calves for an accurate test, however a lower undertone is noted. Demand moderate. Quality average. A cold front swept across the trade area hampering livestock movement. Supply included: 100% Feeder Cattle (54% Steers, 44% Heifers, 3% Bulls). Feeder cattle supply over 600lbs was 61%.

**SALE: Beeville Livestock Commission, Inc.**  
Beeville, Texas  
**DATE OF SALE:** 10-23-20  
**VOLUME:** 387  
**TREND:** Steady/lower.

	STEERS	HEIFERS
200-300 lbs.	75-120	95-155
300-400 lbs.	80-150	71-121
400-500 lbs.	82-140	74-131
500-600 lbs.	72-125	73-155
600-700 lbs.	69-112	78-175
700-800 lbs.	63-104	68-98
Slaughter cows	30-50	
Slaughter Bulls	62-75	
Stocker cows	500-900	
Pairs	850-1150	

**SALE: Brazos Valley Livestock Commission**  
Bryan, Texas  
**DATE OF SALE:** 10-27-20  
**VOLUME:** 865  
**TREND:** Steady/higher.

	STEERS	HEIFERS
200-300 lbs.	148-175	122-142
300-400 lbs.	145-171	114-130
400-500 lbs.	130-158	105-122
500-600 lbs.	120-149	98-115
600-700 lbs.	107-124	93-111
700-800 lbs.	110-115	93-101
Slaughter cows	37-59	
Slaughter bulls	64-74	
Stocker cows	700-975	
Pairs	—	

**SALE: Live Oak Auction, Inc.**  
Three Rivers, Texas  
**DATE OF SALE:** 10-26-20  
**VOLUME:** 1620  
**TREND:** Steady/higher.

	STEERS	HEIFERS
200-300 lbs.	129-176	108-146
300-400 lbs.	118-162	104-134
400-500 lbs.	112-152	98-126
500-600 lbs.	102-136	94-118
600-700 lbs.	94-128	90-112
700-800 lbs.	76-122	78-108
Slaughter cows	20-54	
Slaughter bulls	56-80	
Stocker cows	525-1050	
Pairs	615-1125	

**SALE: Nixon Livestock Commission, Inc.**  
Nixon, Texas  
**DATE OF SALE:** 10-26-20  
**VOLUME:** 1436  
**TREND:** Steady/lower.

	STEERS	HEIFERS
200-300 lbs.	121-157	99-175
300-400 lbs.	122-185	109-153
400-500 lbs.	117-183	99-175
500-600 lbs.	103-142	93-120
600-700 lbs.	98-122	91-158
700-800 lbs.	93-114	84-100
Slaughter cows	17-64	
Slaughter bulls	63-85	
Stocker cows	600-960	
Pairs	500-1425	

**SALE: Gulf Coast Livestock Auction, LLC**  
Alice, Texas  
**DATE OF SALE:** 10-20-20  
**VOLUME:** 741  
**TREND:** Steady/higher.

	STEERS	HEIFERS
200-300 lbs.	125-145	110-135
300-400 lbs.	122-160	105-130
400-500 lbs.	114-158	98-115
500-600 lbs.	100-130	95-120
600-700 lbs.	95-100	92-107
700-800 lbs.	88-106	80-100
Slaughter cows	20-55	
Slaughter bulls	67-78	
Stocker cows	700-1000	
Pairs	750-1150	

**SALE: Gillespie Livestock Company**  
Fredericksburg, Texas  
**DATE OF SALE:** 10-14-20  
**VOLUME:** 1184  
**TREND:** Steady/lower.

	STEERS	HEIFERS
200-300 lbs.	150-180	120-150
300-400 lbs.	150-179	125-137
400-500 lbs.	140-182.5	120-130
500-600 lbs.	125-140	115-122
600-700 lbs.	115-125	100-115
700-800 lbs.	110-123	100-110
Slaughter cows	25-75	
Slaughter Bulls	75-85	
Stocker cows	600-950	
Pairs	800-1100	

**SALE: Groesbeck Auction/Livestock Co., LLC**  
Groesbeck, Texas  
**DATE OF SALE:** 10-15-20  
**VOLUME:** 1087  
**TREND:** Steady/higher.

	STEERS	HEIFERS
200-300 lbs.	—	—
300-400 lbs.	130-187	120-145
400-500 lbs.	120-165	115-150
500-600 lbs.	115-148	100-135
600-700 lbs.	110-125	90-125
700-800 lbs.	95-116	90-115
Slaughter cows	15-50	
Slaughter bulls	68-82	
Stocker cows	600-1300	
Pairs	800-1150	

**SALE: Jordan Cattle Auction**  
San Saba & Mason, Texas  
**DATE OF SALE:** 10-22-20  
**VOLUME:** 2682  
**TREND:** Steady/lower.

	STEERS	HEIFERS
200-300 lbs.	—	125-140
300-400 lbs.	150-168	125-137
400-500 lbs.	140-160	115-137
500-600 lbs.	130-151	110-145
600-700 lbs.	118-127	100-116
700-800 lbs.	100-117	95-110
Slaughter cows	20-57.5	
Slaughter bulls	65-83	
Stocker cows	500-1100	
Pairs	1110-1300	

**SALE: Giddings Livestock Commission**  
Giddings, Texas  
**DATE OF SALE:** 10-19-20  
**VOLUME:** 764  
**TREND:** Steady/no change.

	STEERS	HEIFERS
200-300 lbs.	127-5.137.5	101-140
300-400 lbs.	125-175	100-140
400-500 lbs.	115-162.5	110-129
500-600 lbs.	95-124	95-129
600-700 lbs.	95-108	80-111
700-800 lbs.	90-125.5	80-105
Slaughter cows	30-61	
Slaughter bulls	40-78	
Stocker cows	250-600	
Pairs	625-850	

**SALE: Lampasas Cattle Auction**  
Lampasas, Texas  
**DATE OF SALE:** 10-21-20  
**VOLUME:** 501  
**TREND:** Steady/lower.

	STEERS	HEIFERS
200-300 lbs.	124-1270	—
300-400 lbs.	126-159	112-142
400-500 lbs.	128-164	111-130
500-600 lbs.	102-135	95-115
600-700 lbs.	85-117	103-110
700-800 lbs.	83-103	—
Slaughter cows	26-56	
Slaughter bulls	66-81.5	
Stocker cows	500-1075	
Pairs	—	

**SALE: East Texas Livestock, Inc.**  
Crockett, Texas  
**DATE OF SALE:** 10-27-20  
**VOLUME:** 2506  
**TREND:** Steady/higher.

	STEERS	HEIFERS
200-300 lbs.	121-150	110-142
300-400 lbs.	118-160	115-146
400-500 lbs.	116-146	110-137
500-600 lbs.	111-132	100-125
600-700 lbs.	107-122	93-115
700-800 lbs.	—	—
Slaughter cows	36-61	
Slaughter Bulls	74-87	
Stocker cows	740-1300	
Pairs	—	

**SALE: Caldwell Livestock Commission Co., Inc.**  
Caldwell, Texas  
**DATE OF SALE:** 10-21-20  
**VOLUME:** —  
**TREND:** Steady/higher.

	STEERS	HEIFERS
200-300 lbs.	140-157	120-137
300-400 lbs.	135-175	123-142
400-500 lbs.	125-160	111-155
500-600 lbs.	110-136	100-145
600-700 lbs.	106-120	99-137
700-800 lbs.	100-105	95-125
Slaughter cows	30-63	
Slaughter bulls	60-81	
Stocker cows	500-1225	
Pairs	—	

**SALE: Buffalo Livestock Commission Co., Inc.**  
Buffalo, Texas  
**DATE OF SALE:** 10-17-20  
**VOLUME:** 1113  
**TREND:** Steady/lower.

	STEERS	HEIFERS
200-300 lbs.	—	—
300-400 lbs.	140-171	130-143
400-500 lbs.	138-161	123-142
500-600 lbs.	130-148	118-134
600-700 lbs.	128-139	113-124
700-800 lbs.	120-130	107-117
Slaughter cows	35-65	
Slaughter bulls	69-92	
Stocker cows	785-1200	
Pairs	—	

**SALE: Navasota Livestock Auction Co.**  
Navasota, Texas  
**DATE OF SALE:** 10-24-20  
**VOLUME:** 1486  
**TREND:** Steady/lower.

	STEERS	HEIFERS
200-300 lbs.	100-190	100-175
300-400 lbs.	100-177.5	90-155
400-500 lbs.	90-160	90-135
500-600 lbs.	85-130	85-130
600-700 lbs.	85-115	85-110
700-800 lbs.	—	—
Slaughter cows	15-59	
Slaughter bulls	50-75	
Stocker cows	600-950	
Pairs	—	

**SALE: Cattleman's Brenham Livestock**  
Brenham, Texas  
**DATE OF SALE:** 10-23-20  
**VOLUME:** 1226  
**TREND:** Steady/no change.

	STEERS	HEIFERS
200-300 lbs.	155-180	140-165
300-400 lbs.	138-178	125-133
400-500 lbs.	130-180	118-141
500-600 lbs.	127-168	115-147
600-700 lbs.	115-142	108-128
700-800 lbs.	100-122	105-136
Slaughter cows	19-56	
Slaughter bulls	50-78	
Stocker cows	450-1200	
Pairs	600-900	

**SALE: Cuero-Victoria Livestock Markets**  
Cuero & Victoria, Texas  
**DATE OF SALE:** 10-23-20  
**VOLUME:** 1681  
**TREND:** Steady/no change.

	STEERS	HEIFERS
200-300 lbs.	138-180	109-130
300-400 lbs.	132-176	111-134
400-500 lbs.	117-172	106-128
500-600 lbs.	112-134	102-126
600-700 lbs.	105-124	99-119
700-800 lbs.	101-118	93-110
Slaughter cows	21-55	
Slaughter Bulls	69-79	
Stocker cows	60-77	
Pairs	1050	

**SALE: Gonzales Livestock Market, Inc.**  
Gonzales, Texas  
**DATE OF SALE:** 10-24-20  
**VOLUME:** 1552  
**TREND:** Steady/no change.

	STEERS	HEIFERS
200-300 lbs.	170-185	135-150
300-400 lbs.	155-165	125-130
400-500 lbs.	125-145	105-118
500-600 lbs.	110-120	100-104
600-700 lbs.	105-108	94-98
700-800 lbs.	97-100	—
Slaughter cows	28-56	
Slaughter bulls	64-75	
Stocker cows	525-1025	
Pairs	750-1200	

**SALE: Columbus Livestock Co.**  
Columbus, Texas  
**DATE OF SALE:** 10-22-20  
**VOLUME:** 1182  
**TREND:** Steady/lower.

	STEERS	HEIFERS
200-300 lbs.	125-200	100-180
300-400 lbs.	120-185	100-180
400-500 lbs.	115-190	90-165
500-600 lbs.	100-140	84-160
600-700 lbs.	90-122	80-133
700-800 lbs.	85-117	75-104
Slaughter cows	15-58	
Slaughter bulls	60-80	
Stocker cows	550-1150	
Pairs	750-1250	

**SALE: Four County Livestock Auction**  
Industry, Texas  
**DATE OF SALE:** 10-27-20  
**VOLUME:** 885  
**TREND:** Steady/higher.

	STEERS	HEIFERS
200-300 lbs.	120-190	110-170
300-400 lbs.	110-165	100-142
400-500 lbs.	100-150	90-132
500-600 lbs.	90-138	85-118
600-700 lbs.	85-124	80-112
700-800 lbs.	—	—
Slaughter cows	20-60	
Slaughter bulls	60-81	
Stocker cows	350-950	
Pairs	600-900	

**SALE: El Campo Livestock Auction**  
El Campo, Texas  
**DATE OF SALE:** 10-27-20  
**VOLUME:** 686  
**TREND:** Steady/higher.

	STEERS	HEIFERS
200-300 lbs.	130-180	128-165
300-400 lbs.	137-175	115-165
400-500 lbs.	124-168	107-158
500-600 lbs.	114-135	104-120
600-700 lbs.	100-120	99-128
700-800 lbs.	—	—
Slaughter cows	10-56	
Slaughter bulls	78-86	
Stocker cows	—	
Pairs	1000-1100	

**Sheep & Goat Auctions:**

**Producers Livestock Auction, San Angelo, Texas, October 27, 2020:** Sheep and goats: Total receipts 2,795, last reported (10-20-20) 5,703, last year 4,491. Slaughter sheep/lambs: 1,801 (64.4%), last reported (10-20-20) 2,452 (43.0%), last year 1,633 (36.4%). Replacement sheep/lambs: 29 (1.0%), last reported (10-20-20) 31 (0.5%), last year 103 (2.3%). Slaughter goats: 950 (34.0%), last reported (10-20-20) 2,737 (48.0%), last year 2,158 (48.1%). Replacement goats: 15 (0.5%), last reported (10-20-20) 57 (1.0%), last year 261 (5.8%). Compared to last week slaughter lambs 5.00-10.00 higher, instances 15.00 higher. Slaughter ewes firm in light test. Feeder lambs not tested. Nannies steady; kids steady. Trading fairly active, demand good for weather shortened receipts. A winter storm swept through the area bringing ice, rain, sleet and snow, Supply included: 64% Slaughter Sheep/Lambs (12% Woolled & Shorn, 66% Hair Breeds, 8% Ewes, 7% Hair Ewes, 0% Bucks, 7% Hair Bucks); 1% Replacement Sheep/Lambs (100% Hair Ewes); 34% Slaughter Goats (47% Kids, 37% Nannies/Does, 14% Bucks/Billies, 3% Wethers); 1% Replacement Goats (100% Nannies/Does).

**Gillespie Livestock Company, Fredericksburg, Texas, October 14, 2020:** Sheep and goats: 3,147 head. Light Lambs Steady. Heavy Lambs Steady. Kids Steady. Light Kids Steady. #1 Wool Lambs 40-60Lb 130.00-245.00 Cwt. #1 Wool Lambs 60-80Lb 130.00-245.00 Cwt. Bbd Lambs (40-60Lb) 120.00-240.00 Cwt. Dorpx Lambs (40-60Lb) 180.00-292.00 Cwt. Dorpx Lambs (60-80Lb) 140.00-280.00 Cwt. Light Slaughter Lambs (45-80Lb) 150.00-300.00 Cwt. Slaughter Lambs (100-150 Lb) 105.00-180.00 Cwt. Packer Ewes 50.00-115.00 Cwt. Sheep Bucks/Rams 80.00-180.00 Cwt. #1 Sp/Boex Kids (20-40 Lb) 170.00-350.00 Cwt. #1 Sp/Boex Kids (40-60 Lb) 170.00-350.00 Cwt. #1 Sp/Boex Kids (60-80 Lb) 170.00-315.00 Cwt. Sp/Boex Muttons 170.00-350.00 Cwt. Angora Kid 160.00-290.00 Cwt. Lower Quality Kids 140.00-170.00 Cwt. Packer Sp/Boex Nannies 70.00-180.00 Cwt. Stocker Sp/Boex Nannies 130.00-260.00 Cwt. Angora Nannies 60.00-145.00 Cwt. Boex Billies 145.00-225.00 Cwt.

**For additional market reports go to: [www.southernlivestock.com](http://www.southernlivestock.com)**

# Innovative agricultural solutions necessary to advance human health, sustain natural resources

By Carrie Baker, Texas AgriLife Today

As the world's population increases, scientists and agriculturalists face a growing challenge to produce more, higher quality food for consumers while using fewer natural resources and taking care to appropriately manage and conserve the resources that still exist.

Patrick Stover, Ph.D., vice chancellor for AgriLife, dean of the Texas A&M College of Agriculture and Life Sciences and director of Texas A&M AgriLife Research, discussed this challenge as he delivered the keynote address on the second day of the virtual EarthX Conference on conservation.

The international, live-streamed event took place Oct. 19-21 and was developed to "create understanding about how appropriately managed hunting, fishing and agricultural activities around the world are critical to further conservation, resulting in environmentally protective use of the biosphere," the conference website reads.

A select group of AgriLife faculty joined Stover on Oct. 20 to speak on how they are conserving nature, providing nutrition and enhancing human health through agriculture.

"Texas A&M AgriLife is dedicated to advancing the health and sustainability of the people, lands and natural resources in Texas and around the world," Stover said. "I was honored to have the opportunity to share at this year's EarthX Conference how AgriLife scientists and their research partners are developing innovative solutions to build healthier communities, address complex environmental issues and conserve our natural world through agricultural and life sciences."

A focus on meeting new expectations In his message, Stover highlighted the ties between nature, conservation and human health. In particular, the address focused on chronic disease and the role of agriculture in combatting this issue.

According to the Centers for Disease Control and Prevention, 60% of

adults in the U.S. live with at least one chronic disease, while four in 10 have two or more chronic diseases.

"We know that diet-related chronic disease is the major driver of health-care costs. We know that no one can afford them, and we know that agriculture can be the solution," Stover said. "We have a new

expectation of the food system now: to lower health-care costs and prevent chronic diseases."

Stover said this expectation also comes with a continued charge of sustainability. In other words, the food system must produce more food for growing populations using innova-

(Continued on page 6)

## The Santa Gertrudis Cow... She Isn't Just A Pretty Picture!



THE CATTLE OF CORPORAON ACRES AND PINNACLE CATTLE CO., LLC ARE KNOWN FOR THEIR EFFICIENCY, FERTILITY AND THE EXTRA PROFIT FROM THEIR REMARKABLE ABILITY TO LOSE IN GAIN.

 <p><b>CORPORAON ACRES</b> Jim Corporraon 1240 County Road 201 • Schulenburg, Texas 78984 817-843-2882 • 540-579-8117 • Email: jim@corporraon.com</p>	 <p><b>PINNACLE CATTLE CO., LLC</b> Rodney &amp; Barbara Coppenarr 124 County Road 201 • Schulenburg, Texas 78984 713-734-1241</p>	<p><b>Brad Wright</b> Ranch Herd Analytics Genetic Consultant 817-278-4099</p>	<p><b>Jessie Mendel</b> Manager 817-581-7133</p> <p><b>Tommy Brandenberger</b> Ranch Consultant 361-772-7786</p>
--	---	--	--

www.Corporraonacres-pinnaclecattle.com



# NOVEMBER 20-21, 2020

## CAVENDER'S NECHES RIVER RANCH

NECHES RIVER RANCH ROAD • JACKSONVILLE, TX

PROVEN GENETICS, TRUSTED BRAND | CDPBRANGUS.COM

*We are the new brand standard of excellence and your go-to resource for navigating this fast-moving and ever-changing industry.*

### 250 BRANGUS AND ULTRABLACK BULLS:

150 COMING TWO-YEAR OLDS, 100 YEARLINGS

### 25 CHAROLAIS BULLS

NOVEMBER 21, 2020 | 12:00 PM

 <b>60G8</b> BRICKHOUSE X PASSPORT	 <b>166G3</b> RESOURCE X THREE D	 <b>7139G10</b> CAPITAL GAIN X EVER INTENSE
 <b>415G35</b> EMPIRE X CORONADO	 <b>1062G</b> CAPITAL GAIN X TRADITION	 <b>166H</b> CASH FLOW X THREE D

**FREE FREIGHT ON 10 HEAD OF BULLS OR MORE**

**80 HAND-SELECTED, FRONT-END BRANGUS AND ULTRABLACK FEMALES**

NOVEMBER 20, 2020 | 5:00 PM | DINNER TO FOLLOW

*We didn't hold anything back selecting cattle for this event.*

**550 COMMERCIAL FEMALES**

NOVEMBER 20, 2020 | 12:00 PM

*Sorted-to-suit in groups of 5-10 head*

- 200 Brangus & Super Baldy - Pairs and Heavy Breds
- 85 Open Brangus - Ready to Breed
- 75 AI Bred Brangus - Early Spring Calving
- 50 F1 Tigerstripe - Mostly Pairs and Heavy Breds
- 100 F1 Black - Heavy Bred to CAVENDER ULTRABLACK Bulls

Sale Contacts

**Craig Green** 870-834-1976

**Joe Cavender** 903-571-1209

**John Milam** 870-310-0781

**Grady Green** 870-314-3673

**Justin Matejka** 903-521-1070

**Auctioneer Doak Lambert**

REQUEST A CATALOG:  
[CDPBrangus.com](http://CDPBrangus.com)  
[info@CDPBrangus.com](mailto:info@CDPBrangus.com)  
903-747-1136

## Solutions...

(Continued from page 5)

tive strategies and technology that requires less land, conserves natural resources and reduces agriculture's environmental footprint.

"We have to make sure our agriculture is both responsive and resilient," Stover said. "Agriculture systems are not just about quantity of production, but about being responsive to the new expectations of the

food system around human health, environmental health and economic health."

AgriLife is one of the largest agriculture and environmental programs in the U.S. and the world. As part of a global agency for change, AgriLife educators and researchers play a critical role in responding to society's new expectations for the food system, Stover said.

"If we are going to achieve the full potential of agriculture — to solve many of these problems in human and environmental

health — we are going to have to bring the very best science to bear," Stover said.

In a session following Stover's keynote address, a panel of scientists from Texas A&M AgriLife presented on what innovations the College of Agriculture and Life Sciences is bringing to the table.

### Innovations in conserving land, providing nutrition and enhancing human health

AgriLife Research faculty presenting at the conference included Bill Fox, Ph.D., associate professor

in Rangeland, Wildlife and Fisheries Management, RWFM, at the Texas A&M AgriLife Blackland Research and Extension Center, who moderated the session; Doug Tolleson, Ph.D., an RWFM associate professor at the Texas A&M AgriLife Sonora Station; Luis Tedeschi, Ph.D., professor in the Department of Animal Science; and Rebecca Seguin-Fowler, Ph.D., associate professor in the Department of Nutrition and Food Science and associate director of AgriLife Research.

Tolleson and Tedeschi discussed land conservation and management and provided examples of strategies for effective and sustainable livestock production that balances enhanced food production yields with animal welfare and environmental sustainability.

"Conservation, management and production are not mutually exclusive," Tolleson stated. "In fact, they must go hand-in-hand so that land health will be sustainable in the long-term."

Seguin-Fowler rounded out the session by discussing the idea of systemic change throughout the food chain and introduced ways that Texas A&M AgriLife is using interventions, systems and strategic partnerships to promote health and enact community change at the consumer level.

"I was very excited to participate in the EarthX conference this year, alongside my colleagues from Texas A&M AgriLife, to discuss the approaches we're using to develop, evaluate, scale-up and disseminate nutrition and food system, built environment, and obesity prevention projects and programs to reduce the burden of related chronic diseases," Seguin-Fowler said.

AgriLife representatives were joined by national leaders in conservation, including other university faculty, agricultural producers, landowners, agency and nonprofit professionals, legislators, and business owners from all over the world. All came together to raise awareness for conservation and responsible resource use in the wake of rising challenges.

Stover said the topics of the days' events, like climate change, environmental degradation and rising healthcare costs pose serious challenges but present no problem too complex for world conservation leaders and researchers to solve.

"While the challenges are immense, they are achievable," Stover said in his concluding comments. "We will achieve them by getting our science right and unleashing the power of technology."

STANDING HEAT

#1 PROVEN, BEST ESTRUS PATCH, SOLD WORLDWIDE!

"SUPER STICK" Adhesive, 3-Layer "Rub Off" Technology

**Bryan Vay, TX:** "Your patches are the only brand that works and we have tried them all. Send us another 400!"

**AVAILABLE IN:**  
 •Red •Fuchsia  
 •Yellow •Green

Order online today at  
[www.StandingHeat.com](http://www.StandingHeat.com) or call (877) 481-4715  
 Free Shipping on 100+ Orders!

# Registered Angus Bulls

Designed for Pasture Work

"BIG BUTTS"

5th Registered Angus  
Fall Bull Sale

November 14, 2020 ♦ 1:00 pm

At The Ranch - Athens, Texas



Contact for Sale Books:

**Lesikar Ranch**

Registered Angus

Office 817-738-2177

Jason Lesikar 817-726-7998

POOLVILLE, ATHENS  
TEXAS

[www.LesikarRanch.com](http://www.LesikarRanch.com)

**SOUTHERN LIVESTOCK  
STANDARD**

210/524-9697

Fax 210/524-9690

[slivestock@southernlivestock.com](mailto:slivestock@southernlivestock.com)

# Prevent external parasites from sucking the life out of your herd

By Beef Cattle Research Council

External parasites, such as lice, ticks and flies, live on and feed off their host animal. Parasites can cause stress and irritation, reduced weight gain, and production losses in beef cattle, and can also be a vector for diseases. They can pose a problem any time of year for beef producers, however, as winter approaches and cattle start to spend more time in close quarters, parasites such as lice can be a challenge.

Why does it seem like parasites persist in beef herds even after a control product has been applied? What is integrated pest management? What are practices that farmers can do to optimize control? Shaun Dergousoff, PhD, with Agriculture and Agri-Food Canada, and Kateryn Rochon, PhD, from the University of Manitoba gave an overview of parasites and addressed common concerns during a recent webinar.

Managing external parasites is about control, not necessarily elimination. "When it comes to considerations for control, the goal is to reduce harm to livestock and reduce production losses," says entomologist Dergousoff. Integrated pest management (IPM) is a key consideration. "It's about using multiple different control methods together to really reduce the number of pests below a threshold, below the point where you lose money," suggests Dergousoff. There are four main steps of effective IPM.

1. The first step is to identify and assess the pest. What are you dealing with? How abundant are the pests? Is it appropriate to treat?

2. Determine prevention and treatment options is step two. "There are three different types of control options; you got biological, cultural and chemical," says Dergousoff. Biological control uses living organisms like predators or parasites to control the pests. Cultural control is focused on preventative measures and practices that reduce pest populations and frequency of outbreaks. For example, sanitation and manure removal can reduce sites favorable to the development of

pests. Chemical control is a common method however producers must consider timing, mode, and class of insecticide used.

3. Implement prevention and control measures is the third step.

4. The final step is to monitor effectiveness. Did pest populations go down? Did they rebound? Is re-treatment necessary? Has animal behavior changed?

Lice are common in beef herds, particularly during winter confinement. Lice can cause extreme stress to animals and cattle can expend a lot of energy dealing with rubbing, licking, and scratching. In severe cases, lice can even cause anemia.

There are two different types of lice that affect beef cattle, chewing lice and sucking lice

(Continued on page 8)

## Hickory Sand Ranch L.P.

Streeter, Texas

### FOR SALE

### Brangus Bulls & Females

### Quality Coastal Bermuda Round & Square Bales



**David**  
325-456-5095

**Bradley**  
325-456-0634

# Tanner Farms

THE BEST OF ANGUS & BRANGUS OFFERED  
IN A SOUTHERN ENVIRONMENT

Why to consider a Tanner Farms Bull?

- Extensive AI & ET Program
- Selectively Mated for Southern Ranching
- RAISED & DEVELOPED IN A HOT & HUMID SOUTHERN ENVIRONMENT
- Large Selection of Calving Ease Bulls
- Out of Tanner Cows, Maternally Prepotent and Heat Adapted
- Satisfaction Guaranteed

View videos at  
[www.TannerFarms.net](http://www.TannerFarms.net)

This sale will be broadcast live on the internet.  
**DVAuction**  
Broadcasting Real-Time Auctions  
Real time bidding & proxy bidding available.

# Tanner Farms

P.O. Box 460 | Ellisville, MS 39437  
Sale site - Shuqualak, MS  
601.477.2202  
Gary Tanner 601.319.6610  
Walter Riddell 662.242.1555  
[www.tannerfarms.net](http://www.tannerfarms.net)



For sale books, please contact:

**american marketing services**  
Marketing Superior Genetics

Mark Cowan | 903.495.4522  
markc@amscattle.com  
Trey Kirkpatrick | 979.324.5518  
treyk@amscattle.com  
Richard Hood | 979.224.6150  
richardh@amscattle.com  
[www.amscattle.com](http://www.amscattle.com)

## PASTURE PERFORMANCE-TESTED BULL SALE

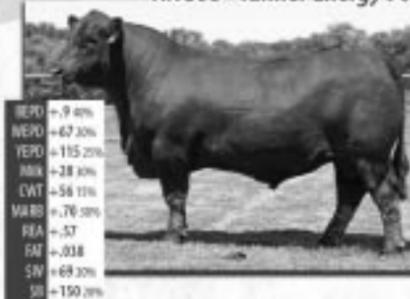
SATURDAY, NOVEMBER 7, 2020 | 12 NOON  
TANNER FARMS--SHUQUALAK, MISSISSIPPI

Selling 150

Coming 2 Year Old Angus & Brangus Bulls  
Selling 80 Bred Heifers

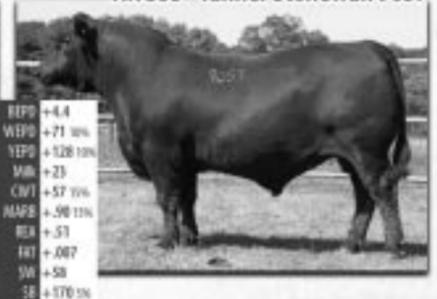
Due to start calving January 1, 2021. Selling in groups of 5.  
Registered, Commercial, True F1 Angus-Brahman & F1 Tigers.  
You will love them!

ANGUS - Tanner Energy 9078



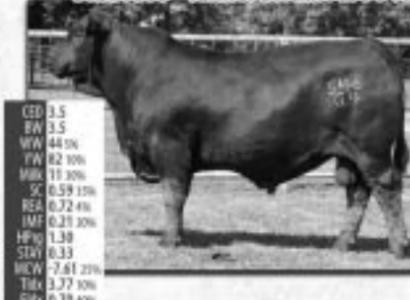
REPD +9.40%  
WEPD +67.30%  
YEPR +115.25%  
Milk +28.30%  
CWT +56.15%  
MARB +.70 10%  
REA +.37  
EAT +.038  
SN +69.30%  
SI -150.20%

ANGUS - Tanner Stonewall 9057



REPD +4.4  
WEPD +71.0%  
YEPR +128.10%  
Milk +23  
CWT +57.10%  
MARB +.90 15%  
REA +.51  
EAT +.007  
SN +58  
SI +170.5%

BRANGUS - Tanner Brickhouse 546G4



CEB 3.5  
BW 3.5  
WW 44.0%  
YW 82.10%  
Milk 15.30%  
SC 0.59 15%  
REA 0.72 4%  
IMF 0.21 30%  
HP 1.38  
STAY 0.33  
MCW -2.61 25%  
Tik 3.77 10%  
Fik 0.78 40%

BRANGUS - Tanner Big Town 596F



CEB 5.6 15%  
BW 0.7  
WW 34  
YW 45  
Milk 12.20%  
SC 0.64 30%  
REA 0.72 4%  
IMF 0.08 4%  
HP 2.91 10%  
STAY 0.52  
MCW 1.13  
Tik 2.42 40%  
Fik 0.85 40%

Lot 311 - Bred to low BW Angus bulls



Lot 315 - Bred to low BW Angus bulls



Prevent...

(Continued from page 7)

"There are things you can do to prevent getting lice," explains Rochon. She recommends inspecting replacement animals, iso-

lating any infested animals, monitoring your herd regularly and culling chronic carriers as useful preventative measures.

Chemical control can be a valuable pest management strategy; however, it

must be used carefully or it can lead to ineffective control or parasite resistance. Responsible chemical control practices include:

- Always follow label directions;
- Apply the correct pro-

duct for the target species at the appropriate time of year and at the proper dosage;

- Alternate using products with different modes of action and active ingredients;

•Avoid applying spray- or pour-on products when it is colder than -10°C to prevent freezing and ineffective coverage;

- Adjust dosage according to animal weight;
- Avoid applying product to wet animals;

•Keep good production records so you can quickly review products used in the past;

•When controlling lice, avoid treating animals too early in the fall when temperatures are still warm;

•Discuss pesticide selection and use with your veterinarian.

A continued responsi-

bility to understand external parasites, monitor their activity, and implement careful management and control strategies will help producers mitigate the impact of external pests on production, health and welfare.

D.C. News...

(Continued from page 3)

mation.

USDA's Agricultural Marketing Service (AMS) collects daily data from meat packers and currently publishes the Estimated Daily Livestock Slaughter under Federal Inspection report to provide industry stakeholders with information on supply and volume of several species. Two weeks later, USDA's Food Safety and Inspection Service (FSIS) publishes the Actual Slaughter Under Federal Inspection which includes the actual weights for cattle, steers, heifers and other livestock.

"Because a majority of meat packers are included in the data collected by AMS, the accuracy of the AMS estimated slaughter report is high with usually only a 0.5% differential compared to the FSIS actual slaughter data. We believe dropping 'estimated' from the title of the AMS report will provide more timely information without sacrificing accuracy," Under Secretary Ibach, said.

Also in an effort to increase engagement with producers, in the next few weeks USDA will announce a series of webinars hosted in partnership with the CME Group and the three USDA Cattle and Carcass Grading Correlation Training Centers.

These centers, established in 2019 to educate and train stakeholders across the country in the grading of feeder cattle, fed cattle and beef carcasses, are hosted at West Texas A&M University, Colorado State University, and USDA's Meat Animal Research Center. The series of webinars will discuss how live cattle and carcasses are evaluated for quality and yield grades, how production decisions influence the process, how official grades play into CME live cattle deliveries and carcass certifications, and how USDA officially grades carcass to the U.S. Standards for Grades. Details about registering for these free webinars will be announced soon.

**SAFETY ZONE**  
CALF CATCHERS  
A Cowman's Best Friend at Calving Time!

Protected Processing! Safe Release!

Cole Kilpatrick, IA - "It has made handling calves much easier and safer. Hands down the best customer service I have had in years!"  
Marvin Schultis, NE- "It works great! Safe and very easy to process calves. Would not be without it! Thanks for the great workmanship."

Watch Action Video at [SafetyZoneCalfCatchers.com](http://SafetyZoneCalfCatchers.com)  
For local dealers or to order, call 877-505-0914 today!  
FACTORY DIRECT PRICING

DEER SHEEP  
CATTLE GOAT  
HORSE HOG

# MOST WANTED

## THE 50-YEAR FENCE

### FOR POSSESSION OF ADVANCED COATING TECHNOLOGY

DEFIANCE OF THE ELEMENTS ★ RESISTING WEAR & TEAR

CONSIDERED EXTREMELY DURABLE

## APPROACH WITH CONFIDENCE

50 YEARS | SASCO | SAN ANTONIO STEEL COMPANY | THE BEST IN AGRICULTURAL FENCING

THE 50-YEAR FENCE | *StarTite50* | 800.375.4040 | 50YEARFENCE.COM

ROUND-UP REVIEW

P.O. Box 1168 / 220 W. San Antonio St. Lockhart, Texas 78644-1168

November, 2020 512/620-0162

www.icatexas.com email: tica@icatexas.com

Executive Director's Report... By: Bill Hyman

Trump/Pence or Biden/Harris, hopefully this election will be over soon. No matter who wins, we all continue to work and continue to ranch. Soon we will know who our Texas Legislators are and who will control our Texas House and Senate. In January, the House members will elect a Speaker and the Lt. Governor and the Speaker will appoint committees. We will discover if our rural friendly members, in the past, are still in office or if we will have to make new friends.

Our legislative expert, Bob Turner will be super busy visiting each office to congratulate old friends and to begin the task of educating new members. Each session Turner and I spend time with the new members, making them aware of why agriculture means so much to the citi-

zens of Texas. This session we will be discussing and cussing property rights bills, our fake meat bills and every bill that affects agriculture. We will go over at least 6,000 new bills to determine how they affect agriculture, private property and our rural way of life. We will speak against new taxes and fees. We will support open space valuations and agriculture sales tax exemptions. Basically, we will ask to be left alone for the most part. Of course, the animal rights groups will be there to impose more of their mixed up ideas.

This session will be mostly about the budget shortfall and how to find new dollars for the ever growing population in our state. Education, health care and public safety will be the main focal points.

(Continued on page 12)



By Joe C. Paschal, Livestock Specialist, Texas A&M AgriLife Extension

Winterizing the cowherd

When I was an animal science student at Texas A&M, beef cattle production was taught by a cowman named Frank Litterst, Jr. Later, I was his graduate assistant, and he was my lifelong mentor. He has been gone a few years now, but he led a long full life. Many of you know and remember him because when I mention his name you tell me.

He organized his lectures around a cow calf production calendar. When I became an Extension livestock specialist, I adopted many of his themes (and his slides and notes) and used them in my presentations with you. There were lectures on breeds and reproduction, grazing management and marketing, supplementation, and herd health, but my favorite lecture was when he spoke on "Winterizing the Cowherd". It seems appropriate to cover now, even though winter for some of us is still pretty far off weather-wise.

The major point he always made in preparing cows for winter was to gather them up and pregnancy test them (if they were spring calvers). He usually suggested this before the cull cow market began to break, at one time that was late October, but it is sooner now. As the supply of cull cows increase, the

prices fall off sharply. Back then it cost less than a dollar a day to run a cow, now it is likely closer to two dollars so open cows can cost you a lot of money pretty quick. According to most producer surveys, only about 60% of us pregnancy test our cows. Usually that percentage gets lower in smaller cowherds, so we leave a lot of profitability on the table when we do not pregnancy test.

There really is no excuse to not "preg check" your cowherd in a timely manner. There are many skilled beef cattle veterinarians across the state that will either come to you or let you take your cows to them. Charges vary but the costs are certainly less than your annual cost of running an open cow. I realize there are folks who are skilled in pregnancy testing their own cows, but having a vet do it allows for an extra pair of hands and eyes to look over your cowherd and see if there are other issues you might not be seeing. Besides knowing which cows are bred, you can also determine when they will calve. There are other methods of pregnancy testing using blood or serum (BioPryn and Idexx) and using transrectal ultrasound. I have used all of them. Now go preg check your cows!

ICA



President's Address...

By: Brad Cotton

Howdy friends! I hope each of you are doing well at this time. It seems as though we are slowly getting back to normal in our area, but still a long way to go. When the rain stopped in South and Central Texas a few weeks ago it went cold turkey. Since looking so good several weeks ago it has turned dry in a hurry.

We just wrapped up our Central Texas ICA sale in Gonzales, Texas on Oct. 16th. Not sure how many years this has been going on, but my guess is close to ten. This sale is designed to showcase some of our members' cattle and is also a fundraiser for the ICA of Texas. Whether you are buying or selling, keep in mind the majority of the commission or fees paid are coming back to you in representation in Austin. We are always working to improve on our sale each year and judging by the quality of cattle we are continuing to head in the right direction. With just a few exceptions, the majority of the people working to put this sale on are volunteers who are giving of their time to provide a place for folks to sell and buy quality ani-

mals. Besides the many hours put in each year for the sale, they each have regular jobs and/or their own cattle to look after. We are already in discussion of areas to improve upon for the 2021 sale.

The night before the sale there was a catered dinner for all who chose to attend. I was not able to be there, but I heard Billy Bob Low and friends did a great job with the BBQ as usual. Prior to kicking off the sale, we took a few moments to recognize the Lee Baker family. Baker was a great friend to many, as well as a great steward of the land and cattle he loved. He was involved in this sale since its inception and was active in working as well as selling cattle each year. A beautiful buckle was given to his son, Bradley in memory of Baker's contributions. He will surely be missed. There was a membership booth worked by Dr. Glen Tate, Brenda Moore and Laurie Miller that was very successful in signing up new members, as well as issuing buyer numbers. A big thank you and a welcome to the ICA family go out to

(Continued on page 10)

Independent Cattlemen's Association of Texas www.icatexas.com 512/620-0162

2020-2021 Executive Board, 2020-2021 Board of Directors, STATE STAFF, and contact information for Bill Hyman and Sandra Simi.

Upcoming Events... June 16-18, 2021- ICA State Convention, San Marcos, Texas. Visit icatexas.com for up-to-the-minute ICA events and news.

INDEPENDENT CATTLEMEN'S ASSOCIATION OF TEXAS logo and membership information.

*Chapter Happenings...*

# Around The Lone Star State

**South Central Texas ICA holds team roping**

The South Central Texas ICA (SCTICA) held their annual team roping on Saturday, Oct. 3, 2020, at Cowboy Fellowship in Jourdanton, Texas. The SCTICA Board of Directors changed the name of the team roping to the

SCTICA Windy Miller Memorial Team Roping in honor of past president and founder of the roping and SCTICA chapter, A.L. "Windy" Miller. It formerly carried Buck Taylor's name. When sharing with Taylor the name change he stated, "That's what it should be." Taylor was on

the Yellowstone set when he got the news and stated he was disappointed he wasn't going to be able to rope in the event this year.

"The board of directors made a great team from beginning to end," said SCTICA President Laurie Miller, widow of Miller. Banners were put on the arena fence early that morning, tacos were picked up and delivered and enjoyed, the sanitizer station was set-up, and prizes were displayed. Sponsors had been contacted and showed their great ongoing support to our event.

Several directors were able to stay throughout the 14+ hours of the roping to help take down banners and issue prizes. "I would consider any project to have the same positive outcome with this group of directors!"

A highlight of the evening was when Billy Ray Williams, after winning the top prize, gave the saddle to Miller in memory of her husband. "He chose to do that in a private setting, but I can tell you, tears fell and social distancing was temporarily forgotten as hugs were a necessity at that moment," said Miller through more tears.

Pictures and the list of winners can be viewed on the South Central Texas

ICA facebook page.

**Colorado Valley Independent Cattlemen's Association (CVICA) holds fundraiser**

The Colorado Valley ICA (CVICA) is holding a fundraiser on Sunday, Nov. 1st at the La Grange KC Hall, La Grange, Texas. The KC's will prepare plates to go with hamburger steak, brown gravy, onions, noodles, green beans and a roll. Drive through plates to go will be served from 10:30 a.m. to 12:30 p.m. Plates are \$10. Proceeds will go towards awarding scholarships to graduating students in Fayette, Lee and Colorado counties. Call the KC Hall to reserve your plates at 979-968-5117.

**Address...**

(Continued from page 9)

those committing to membership.

This year we had 60 plus bulls and over 250 females sell with most doing relatively well. I say relative due to the fact that market and weather conditions definitely had some impact. There was something there for everyone. We have a number of buyers and sellers who are a yearly fixture along with some first time buyers and sellers and we appreciate each of you. The high selling bull was a Charolais bull consigned by Happy 11 which grossed \$5,100. There was a good string of second calf bred tiger stripes females consigned by Robbie Graff, which came in at \$2,500 per head. Many thanks to all the buyers and sellers, who helped to make this sale a success.

Keep in mind our ICA family in Beaumont, Texas will be putting on their sale in March 2021. Watch our website, or if you are an ICA member, you will see more details on our E-blast we send out. Until next month stay safe, let it rain and God Bless.

ICA



The South Central Texas ICA (SCTICA) held their annual team roping on Saturday, Oct. 3, 2020, at Cowboy Fellowship in Jourdanton, Texas.



## GONZALES LIVESTOCK MARKET, INC.



**David Shelton**  
 P.O. Box 565 • Gonzales, Texas 78629  
 Office: (830) 672-2845 • Home: (830) 437-5159  
 Mobile: (830) 857-5394  
 Mike Brzozowski  
 Mobile: (830) 857-3900

SPONSOR  
**BRONZE**

Visit Our Live Web Broadcast At: [www.cattleusa.com](http://www.cattleusa.com)

**SALE EVERY SATURDAY • 10:00 A.M.**

# LOCKHART MOTOR COMPANY

303 West San Antonio, St  
Lockhart, Texas 78644

The Official ICA Ford Dealer

Call For Special ICA Pricing

Ph. (800) 926-4735  
 Glen Germer - ICA Sales Representative  
 Ph. (512) 376-3660  
*Serving the Community Since 1926*  
[www.lockhartford.com](http://www.lockhartford.com)



# Texas Best Lick Feeders



## 300 Gal Four or Six Wheel Feeder

The "Texas Best Lick Feeder", an original product of Franks Mfg., has been tested and proven in Texas since 1972. The "Texas Best Lick Feeders" is formed from a super tough, high-density polyethylene that will not deteriorate in extreme cold or heat. The material is protected from the sun's ultra-violet rays with a special blend of resins.

*Also available in  
100 and 200 gallon capacity*

*Proven in Texas since 1972*

## FRANKS MFG. Co.

1336 West Blanco • San Antonio, Texas 78232  
[www.franksmanufacturing.com](http://www.franksmanufacturing.com)  
[info@franksmanufacturing.com](mailto:info@franksmanufacturing.com)  
 210-492-3222



## Keep the tradition alive.

We're committed to Texas ranching and helping you add new chapters to its storied history. As a cooperative, we share our profits with the Texans we serve — since 2006, our combined cash returned and allocated equities for members is more than \$1.75 billion. So when it's time to secure your ranch's capital for next season, try a **partnership that really pays.**

**Together we're better.**



[capitalfarmcredit.com](http://capitalfarmcredit.com) | 877.944.5500

NMLS493828

**Fed cattle...**

(Continued from page 1)

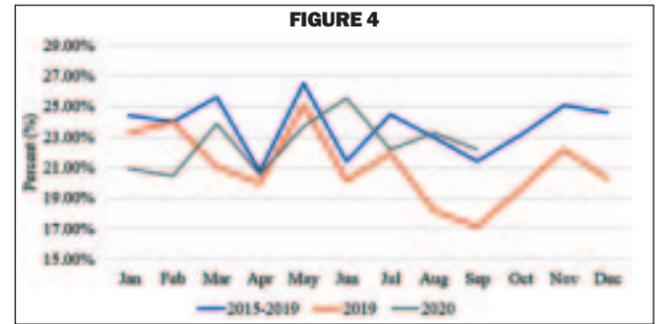
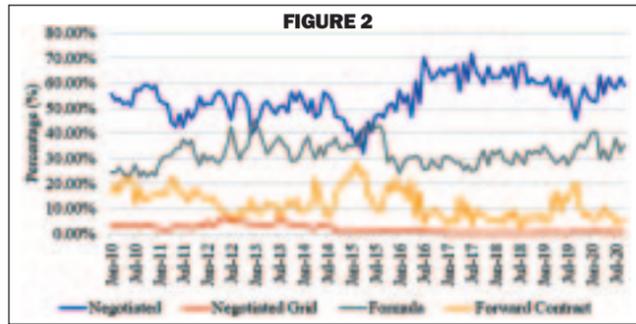
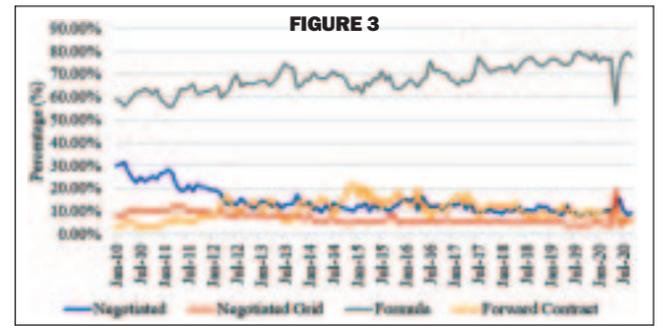
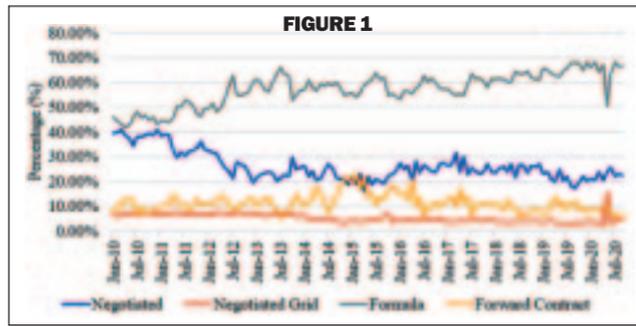
with industry comment. It would also authorize USDA to set up a contract library like the one currently available in the hog market. Both bills aim to increase the amount of regional cash negotiated trade which in turn would increase negotiated cash prices received by producers.

However, the supply of fed cattle and demand for wholesale beef determines the price of fed cattle. To increase negotiated fed cattle prices, both proposed bills would either need to reduce the supply of fed cattle or increase the demand for wholesale beef. These rules would increase negotiated cash transactions helping in price discovery in each week but are unlikely to affect the underlying fed cattle market supply and demand condition to increase the local cash price. If these laws had been in place prior to either the Holcomb Fire or COVID-19 it is unlikely they would have changed packing plants' ability to process cattle (supply from feedlots) or food services' demand for beef. Currently, national cattle on feed numbers suggest that the backlog, resulting from government quarantines and COVID-19 cases in packing plants, has almost been completely worked through.

There have been two primary ways the industry has reacted to these bills. First, the industry tried to increase the amount of negotiated cattle in the market using the proposed "Bid-the-Grid" program. This led to an unprecedented

amount of negotiated grid cattle being sold, most notably in Kansas. For example, historically the share of weekly cattle being sold via negotiated grid, either live or dressed, is 5%. In one week, negotiated grid spiked to 20%, a level not seen in 10+ years.

Since then, it has returned to historical levels. The second reaction has been to develop and advocate for a voluntary framework. This framework would work to have each geographical region increase the share of negotiated cattle if certain levels



**OFFERING 90+ PLUS REGISTERED ANGUS HEIFERS AND COWS, AS WELL AS 85+ PLUS REGISTERED ANGUS BULLS**

**2 BAR C SURE FIRE 8030**

AAA 19330524 BD: 11/11/18  
G A R Sure Fire x 2 Bar C Prophet 4074



CED	BW	WW	YW	MILK	CW	MARB	RE	\$M	\$W	\$B	\$C
+10	+1.8	+69	+132	+31	+62	+1.32	+0.68	+64	+74	+186	+305

**2 BAR C SURE FIRE 8037**

AAA 19330529 BD: 11/17/18  
G A R Sure Fire x 2 Bar C Prophet 4074



CED	BW	WW	YW	MILK	CW	MARB	RE	\$M	\$W	\$B	\$C
+8	+1.1	+71	+125	+29	+59	+1.45	+0.63	+66	+78	+186	+307

**Report...**

(Continued from page 9)

Oil and gas income along with sales tax revenue is down and some legislators still will be searching for more dollars. There will be increased emphasis on raising fees for licenses and permits. We will be there asking for status quo for agriculture.

Later in the session our officers and directors will be in Austin to talk to our legislators and testify on bills that are ag related. I won't say we are going to war, but this session will certainly feel like we are in a battle to make sure our members are treated fairly.

SLS

**All animals have EPDs and complete performance data. All bulls have GrowSafe data. We use top performance AI sires concentrating on low birth weight genetics with accelerated growth. 50K data to insure parentage and future performance.**

**FOR UPDATES AND MORE INFORMATION, GO TO 2BARC.COM**

Clyde and Karen Sommerlatte, Owners | info@2barC.com  
512-633-3190 | PO Box 1229, Luling, Texas 78648

or “triggers” were reached. Producers choose to engage in AMAs largely because there are market incentives to do so. To get feeders to move away from AMAs towards negotiated cash the market incentives

to do so must be as least as large as those currently offered under AMAs. For example, during the Holcomb fire Nebraska producers, who historically sell a large amount of negotiated cattle, switched over to more formula/grid sales. One explanation for this is

that producers did not believe their cattle quality was being valued in the market. One way to try and (re)capture this additional perceived value was to sell cattle on formula/grid. After the Holcomb Fire cattle sold via formula/grid returned to historical levels

One issue potentially confounding understanding the role of negotiated trade is that often cattle sold by transaction (i.e. negotiated cash, forward contract, formula, and negotiated grid) report a combined live and dressed trade (Figure 1). More cattle are sold via negotiated cash on a live basis. From 2016-2020 approximately 60% of all cattle sold on a live basis were negotiated cash (Figure 2). Compare this to the 10% sold dressed via negotiated cash (Figure 3). The share of dressed cattle in the overall monthly cattle trade

between 2010 and 2019 is about 70%. Thus, if the trend continues towards selling more cattle dressed then the relative share of negotiated cash will likely continue to decline.

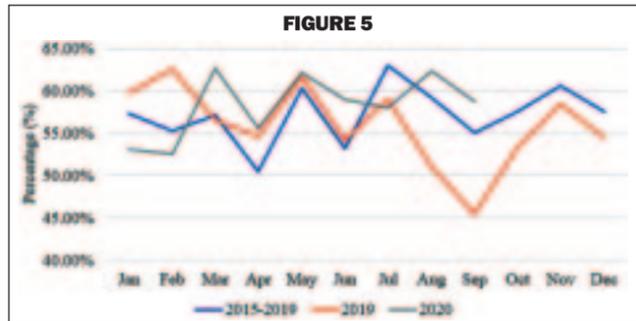
So what has been happening to the share of cattle transactions (i.e. negotiated cash, forward contract, formula, and negotiated grid) sold on a live basis during COVID-19? In short, there has been little change in negotiated cash as a share of all cattle transactions, on average nationally since Jan. 1, 2020. Although there appears to be some regional differences with Northern Plains states experiencing slightly more volatility in the share of negotiated trade compared to Southern Plains states. Like most price series, cattle transactions are seasonal. Figure 4 displays the seasonality of negotiated cash (live + dressed) as a share of all cattle transactions nationally for 2015-2019, 2019, and 2020. There has been no change to the seasonality patterns of negotiated cash trade in 2020 compared to the five-year average. The decline in Q3:2019 and Q4:2019 came in large part from the Texas-Oklahoma-New Mexico region not reporting sales because confidentiality requirements were not met. The drop in negotiated cash trade began to fall prior to the Holcomb Fire incident in August 2019. Thus, it is unlikely that the Holcomb Fire caused the lack of reporting but could have prolonged it. Figure 5 shows the seasonality of negotiated cash as a percentage of all live cattle transactions. Year-to-date in 2020, more cattle have been sold live via negotiated cash compared to the five-year average. Even during the government quarantine and packing plant closures (March-August), on average, the percentage of cattle sold live via negotiated cash was above the five-year average. Figures 4 and 5 (below) show some graphical evidence that the Holcomb Fire and COVID-19 market disruptions are unlikely to have affected the national percentage of cattle sold (live, dressed, or live+dressed) via negotiated cash.

Both proposed bills put forth by the U.S. Senate have stated that need for more price discovery due to the Holcomb Fire and

**TANK COATINGS - ROOF COATINGS**

Available for Metal, Composition, Shingles or Tar Roofs. Long lasting and easy to apply. We also manufacture Tank Coatings for Concrete, Rock, Steel, Galvanized and Mobile tanks. Call For Our Free Catalog.

**VIRDEN PERMA-BILT CO.**  
**806-352-2761**  
**www.virdenproducts.com**



*Second Annual Production Sale*  
**AT THE RANCH, LULING, TEXAS**  
**DECEMBER 5, 2020**

**2 BAR C RADIANCE 741**

AAA 19046743 BD: 01/11/18  
 G A R Radiance x 2 Bar C Tour of Duty 5T90

CED	BW	WW	YW	MILK	CW	MARB	RE	\$M	\$W	\$B	\$C
+9	+1.5	+68	+124	+34	+59	+1.39	+0.56	+52	+78	+192	+301

**2BARC ASHLAND 800**

AAA 19317448 BD: 08/22/18  
 G A R Ashland x G A R All in N176

CED	BW	WW	YW	MILK	CW	MARB	RE	\$M	\$W	\$B	\$C
+10	+1.5	+77	+133	+19	+62	+1.03	+1.19	+50	+72	+193	+300

**2BARC RITO 2Q26 8000**

AAA 19409581 BD: 08/29/18  
 FF Rito 2Q26 of 356H 9Q13 x G A R Prophet R233

CED	BW	WW	YW	MILK	CW	MARB	RE	\$M	\$W	\$B	\$C
+3	+5.4	+92	+157	+31	+78	+0.87	+1.24	+64	+89	+188	+308

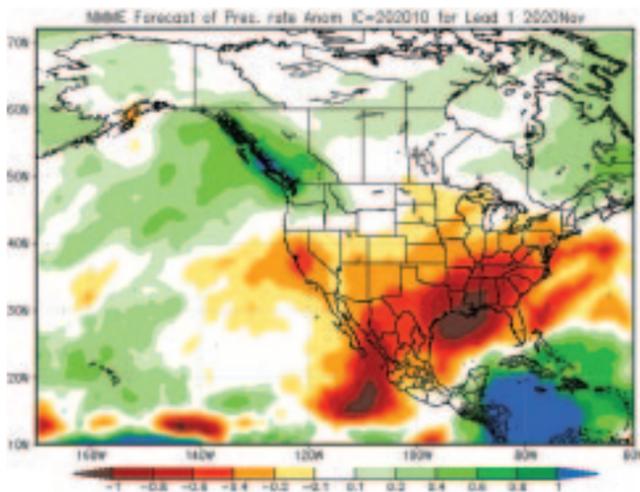
(Continued on page 15)



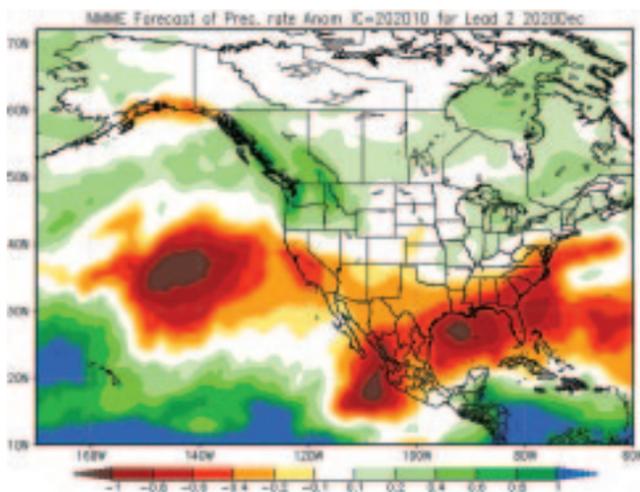
# The latest on La Niña

I have talked a lot about the La Niña that is present and how it will play a large role in the seasonal forecast. With this in mind, I want to share the latest precipitation forecast from the NMME Model. You can probably guess what it would look like, and you would probably be right...

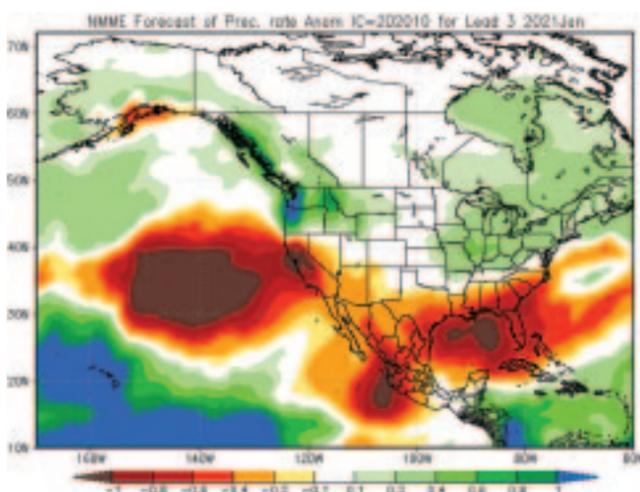
## November



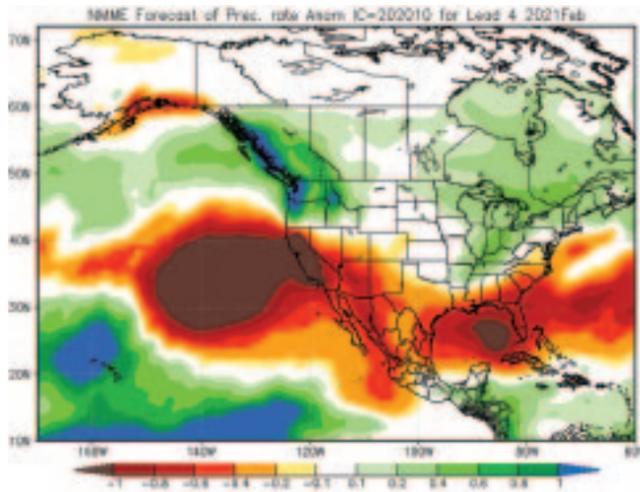
## December



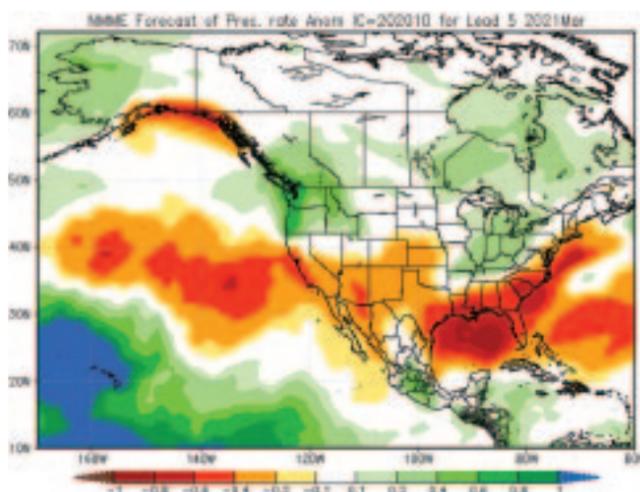
## January



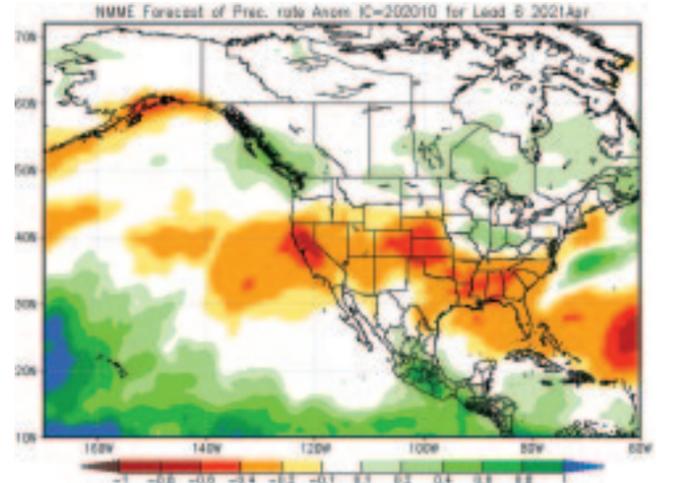
## February



## March



## April



The maps above show a lot of brown/red across the southern tier of the country. That indicates a pretty strong chance of below average precipitation. Does that mean that there won't be any storms? No...it simply means that the chances of seeing drier than average conditions are much higher than seeing average or wetter than average conditions. Again, this shouldn't be a shocker to anyone that reads this column. In order to prepare you for the next several months, I have been making an effort to talk about this threat. And to put it simply, the farther northeast you live, the better chances you have at seeing some better rain/snow. The farther southwest you live, your chances at seeing better moisture are greatly reduced.

If you have any questions or comments, please drop me an email...  
 Brian Bledsoe, [brianbledsoewx@gmail.com](mailto:brianbledsoewx@gmail.com)

# WEATHER WISE SPONSORED BY:



**1-866-556-7446**

# TAHC reminds cervid hunters of fever tick quarantine requirement

Austin, TX – As hunting season approaches, the Texas Animal Health Commission (TAHC) reminds hunters in South Texas that there are additional precautions required when handling white-tailed deer, nilgai antelope, black buck, axis deer, and other exotic cervids harvested on premises under fever tick quarantine.

“Hunters play a critical role in protecting our state from the further spread of fever ticks,” said Dr. Angela Lackie, TAHC Animal Health Programs assistant executive director. “We are asking for their

help this hunting season to ensure this tick is not inadvertently transported to unaffected areas of the state when harvested deer or exotics are moved from fever tick infested areas.”

Landowners, leaseholders, or other individuals who plan to harvest, move, or capture native or exotic free-ranging cervids located on a quarantined premises must have the animals inspected and treated by a TAHC or U.S. Department of Agriculture (USDA)

representative before removing the carcasses, hides, capes or animals from the premises.

Portions of Cameron, Jim Hogg, Jim Wells, Hidalgo, Maverick, Starr, Webb, Willacy and Zapata counties have established fever tick quarantines.

“The inspection and treatment process is fairly quick and simple,” said Dr. Susan Rollo, State Epidemiologist. “Hunters will need to call the county TAHC or USDA represen-

tative for inspection and treatment of the hides, capes, and/or animals presented and the hunter will then be issued a permit for movement from the premises.”

To learn more about fever tick wildlife inspections, visit [www.tahc.texas.gov/animal\\_health/feverticks-pests/TAHCBrochure\\_FeverTickWildlifeInspection.pdf](http://www.tahc.texas.gov/animal_health/feverticks-pests/TAHCBrochure_FeverTickWildlifeInspection.pdf). For more information about fever ticks visit [https://www.tahc.texas.gov/animal\\_health/feverticks-](https://www.tahc.texas.gov/animal_health/feverticks-pests/#feverticks)

pests/#feverticks.

To request wildlife inspections, please find TAHC and USDA contact

information at [https://www.tahc.texas.gov/animal\\_health/feverticks-pests/#hunters](https://www.tahc.texas.gov/animal_health/feverticks-pests/#hunters).

**PEARSALL LIVESTOCK AUCTION**

**Weekly sales begin each Wednesday at 11:00 a.m.**

**Please call us if we can assist you in your livestock marketing needs. We are located outside of Pearsall on southbound Interstate 35. Take Exit 99.**

For more information call Office: 830/334-3653

<p><i>FRANK HELVEY</i> OWNER/MANAGER MOBILE: 210/213-0753 HOME: 830/426-3777</p>	<p><i>KELLEY THIGPEN</i> ASSISTANT MANAGER MOBILE: 830/334-1047 HOME: 830/334-5326</p>
--	--

## Fed cattle...

(Continued from page 13)

COVID-19 market disruptions. Figures 1-5 graphically show that the national level of negotiated cash was likely not significantly impacted by either market disruptions. The current concern surrounding AMA's (i.e. formula/grid pricing) has more to do with lower cash prices received by producers due to market reactions to major market disruptions than the role of AMA's role in thinly traded markets. While both bills would bring increased negotiated cash price discovery and transparency in the feedlot-packer market interface, neither are likely to increase the cash price received by producers since they do not fundamentally change the supply of fed cattle nor the demand for wholesale beef. Further, it is unlikely that if these bills were implemented prior to either the Holcomb Fire or COVID-19 it would have prevented the backlog in cattle nor affected the demand for wholesale beef. If implemented, these policies would create additional transparency but potentially creating increased costs and reducing profitability for the entire beef complex. Consistent with the economic theory of derived demand, the additional costs of these policies are likely to predominately be carried by the cow-calf industry.

# HILL COUNTRY BRANGUS BREEDERS ASSOCIATION

## 45th Annual Brangus Bull & Female Sale

### PRODUCERS LIVESTOCK AUCTION • SAN ANGELO, TX

SELLING 50+ REGISTERED BULLS & 25+ REGISTERED FEMALES, PLUS COMMERCIAL FEMALES

# NOVEMBER 14, 2020

MAKE PLANS TO JOIN US FRIDAY EVENING FOR A CATERED STEAK DINNER BY CHARLIE BLANEK!

**SALE MANAGED BY:**



**hi point**  
sales + marketing

WWW.HIPOINTSALESANDMARKETING.COM

**GARRETT R. THOMAS: 936-714-4591**  
garrett.r.thomas@gmail.com

**ANDREW CONLEY: 706-781-8656**  
andrewbconley@hotmail.com

SALE SPONSORED BY



HILL COUNTRY BRANGUS BREEDERS

**SOUTHERN LIVESTOCK STANDARD**

210/524-9697  
Fax 210/524-9690  
slivestock@southernlivestock.com

# NRCS announces 2021 deadlines for conservation assistance funding

The USDA-Natural Resources Conservation Service (NRCS) in Texas has announced the first fund-

ing application deadline of Dec. 4, 2020, for the Environmental Quality Incentives Program (EQIP). A

second funding application deadline will be Feb. 12, 2021.

Applications are taken year around for NRCS programs, but deadlines are announced to rank and fund eligible conservation projects. Producers interested in signing up for EQIP should submit applications to their local USDA service center. If already a USDA client, a producer can submit applications online via Farmers.gov

EQIP is a voluntary program that provides financial and technical assistance to agricultural producers. Technical assistance is provided without a fee from NRCS specialists to help landowners and land managers plan and implement conservation practices to help them meet their land management goals, address natural resource concerns and improve soil, water, plant, animal, air, and related resources on agricultural

land and non-industrial private forestland.

For additional information visit the NRCS Texas website at [www.tx.nrcs.usda.gov](http://www.tx.nrcs.usda.gov). Applications for

EQIP are accepted on a continuous basis. Producers interested in EQIP can contact their local USDA service center or visit our NRCS EQIP web page.

**Union Commission Co., Inc.**  
**Hondo, Texas**  
**Sale Every Monday**  
**11:00 a.m. - Sheep & Goats**  
**11:30 a.m. - Cattle**  
*For Consignments or More Information Call:*  
**Glen Crain**  
**Office: 830/426-3383 • Metro: 830/741-8061**  
**Cell: 210/912-9870**

## Texas Tales...

(Continued from page 2)

returned, the offender would be "tied to a stake and whipped. Thus they learn by experience."

While most of the mission rules concerned the way in which religious ritu-

al would be observed, the missionaries had dozens of rules regulating practically every aspect of Indian life, including how much food they received and when, the clothing they wore, the work they were required to do and their freedom of movement.

Women were both protected and discriminated against. Under Rule No. 21, "The missionary can change the cook when he wants to or alternate cooks by weeks or months, always selecting a man for the job. The employment of women could lead to disorder with single men in the kitchen."

An exception to Rule No. 21: "Each week the fiscal [one of the mission's staffers] appoints a woman who is to make tortillas for the missionary."

Another rule covered barbers, who practiced medicine along with their tonsorial skills. "The barber who shaves the missionary is paid as agreed upon," another rule stated. "An agreement on payment is made for any bleedings or incisions that he is called upon to perform...He may be paid for each job, if the missionary so wishes."

Some of the rules come across as arbitrary: "During the fiestas at the presidios, it is inexcusable to give permission to the women and children to go and see the bulls. On this day they are given a sum of money to buy what they want."

Despite Indian women occasionally having the opportunity to shop, from a modern perspective it is easy to see why the Indians might not cotton to Christian conversion. Judging from all the rules, the missions were not operated much differently than today's minimum security prisons: The Indian inmates had to do most of the work to sustain the mission

(Continued on page 24)

**Good food. Good friends. Great Cattle. Be sure to join us!**



**SOUTH TEXAS HERITAGE SALE**

**Friday, Nov. 20**  
 3:00 p.m.-7:00 p.m. Cattle viewing

**Saturday, Nov. 21**  
 11:00 a.m. South Texas Heritage Sale  
 Following Sale HOT Gert Open Show

**NOVEMBER 21, 2020**  
 Richard M. Borchard Regional Fairgrounds • Robstown, Texas

**100 head of functional, productive Santa Gertrudis and STAR 5 females sell!**

<b>Consignments From</b>	<b>Local Hotels</b>
Red Doc Farm	Omni Corpus Christi Hotel
Strait Ranches	(800) 843-6664
San Jose Cattle Co.	Holiday Inn Express • Calallen
LaCampana Ranch	(361) 242-3330
Schuster Farms	
Lazy JV Ranch	
Cherokee Ranch	
Korban Cattle	
Hefte Ranch	
Iron Oaks Cattle Co.	
Four J Cattle	
Reese Ranch	
Five J's Beef & Cattle	
Bayli & Sage Fisher	
JTP Cattle Co.	
J5 Cattle Ranch	
Double G Farms	
Diamond S Cattle Co.	
Buena Vida Cattle	
Black Hills Land & Cattle	
and more...	

**For additional information, contact**  
 Larry Garza, Sale Chairman  
 (956) 206-1244 • [Lrgarza1@aol.com](mailto:Lrgarza1@aol.com)

**Follow Us!**  


**To Request a Catalog**

**SOUTHTEXASHERITAGESALE.COM**

**SOUTHERN LIVESTOCK STANDARD**  
 210/524-9697  
 Fax 210/524-9690  
[slivestock@southernlivestock.com](mailto:slivestock@southernlivestock.com)

# Red meat muscle cut exports strong in August; variety meats trend lower

Source: U.S. Meat Export Federation

August exports of U.S. beef and pork muscle cuts were above last year's strong volumes, according to data released by USDA and compiled by the U.S. Meat Export Federation (USMEF). Variety meat exports were lower than a year ago, due in part to the lack of available labor required to harvest and export some items.

Led by record-large demand in South Korea and Taiwan, beef muscle cut exports were the largest in more than a year at 89,148 metric tons (mt), up 3.5% year-over-year, while export value increased slightly from a year ago to \$611 million. Combined beef/

were 109,752 mt in August, down 4.5% from a year ago. Export value was \$673.8 million, down 2% from a year ago but the highest since March.

For January through August, beef muscle cut exports were 6% below last year's pace in volume (627,248 mt) and 9% lower in value (\$4.38 billion). Beef/beef variety meat exports were down 8% to 808,659 mt, valued at \$4.95 billion (down 9%).

Beef export value per head of fed slaughter averaged \$302.82 in August, up 1% from a year ago. The January-August average was down 4% to \$297.96. August exports accounted for 13.7% of total beef pro-

duction and 11.9% for muscle cuts, compared to 14% and 11.3%, respectively, last year. The January-August ratios were 13.3% and 11.1%, down from 14.2% and 11.6% a year ago.

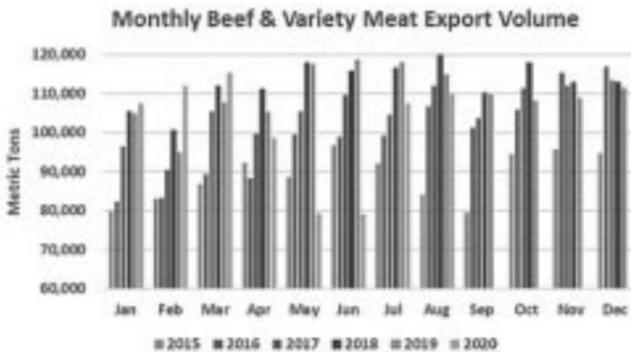
August exports of U.S. pork muscle cuts were 180,369 mt, up 1% from a year ago, though value was down 11% to \$448.7 million. Combined pork/pork variety meat exports were down 2% in volume (217,893 mt) and 10% lower in value (\$528 million). But pork exports remain on a record pace in 2020, with January-August muscle cut exports up 22% from a year ago to 1.68 million mt, valued at \$4.45 billion (up 20%). Pork/pork variety meat exports were up 17% in volume to just under 2 million mt, with value up 18% to \$5.13 billion.

Pork export value per head slaughtered averaged \$47.47 in August, down 12% from a year ago, but the January-August average was still up 15% to \$59.59. August exports accounted for 25.9% of total pork production and 23.1% for muscle cuts, down from 27.2% and 23.7%, respectively, last year. January-August ratios remained well above last year at 30% and 27.3% (compared to 26.4% and 23% in 2019).

"The upward trend in muscle cut exports is very encouraging and especially critical as beef and pork production continue to rebound from the interruptions earlier in the year," said USMEF President and CEO Dan Halstrom. "Maintaining variety meat volumes has been especially challenging this year but we continue to expand and develop destinations for these items, which are essential to maximizing carcass value."

Halstrom said COVID-19 continues to impact many countries, but the recovery in foodservice is well underway in China and Taiwan and there is progress in other main markets, including Japan and Korea. Even as foodservice activity increases, strong retail and online sales persist.

"Record beef shipments  
(Continued on page 19)



Complete January-August export results for U.S. beef, pork and lamb are available at <https://www.usmef.org/news-statistics/statistics/>.

**Columbus Livestock Co.**  
2000 Reese Lane • 979/732-2622

**Sale every Thursday** Whether buying or selling, the market where your cattle bring top dollar and your business is always appreciated.  
Brad Hauerland, Owner • Columbus, Texas 78934  
Office: 979/732-2622 • Cell: 979/877-8839 • [www.columbuslivestock.com](http://www.columbuslivestock.com)  
HAULING AVAILABLE IF NEEDED.  
Receiving pens located in: Industry, Weimar, Ellinger and Needville.

**GILLESPIE LIVESTOCK COMPANY**  
Fredericksburg, Texas  
Weekly Sale:  
Sheep & Goat Sale - Tuesdays, 9:30 a.m.  
Cattle - Wednesday, 12:00 noon  
Special Calf & Weaned Stocker/Feeder Sale - Second Wednesday of each month.  
Gillespie Livestock Company  
Office: 830/997-4394 • Fax: 830/997-5804  
Wayne Geistweidt (C) 830/889-4394  
Shaun Geistweidt (C) 830/998-4233

**www.gillespielivestock.com**

**LIVE OAK LIVESTOCK AUCTION, INC.**  
Three Rivers, Texas  
SALE EVERY MONDAY • 10:30 A.M.  
MOST ACTIVE MARKET IN SOUTH TEXAS  
Phone: 361/786-2553 or 361/786-3525  
Riley Rhodes • Russell Wood • Willy Shannon  
[www.liveoaklivestock.com](http://www.liveoaklivestock.com)  
Country Cattle Always Available - Cows, Feeders & Yearlings

THE  
SANTA ROSA RANCH  
IS SELLING...  
FEMALES

FOR THE FIRST TIME EVER,  
THE LARGEST REGISTERED BREEDER OF  
BRANGUS AND ULTRABLACK CATTLE IN THE  
US IS OFFERING FEMALES FOR SALE.

FOR 15 YEARS, SANTA ROSA RANCH HAS BEEN  
QUIETLY "MAKING THE BEST BREED BETTER"  
BY CONCENTRATING ON PARTICULAR  
COW FAMILIES AND DEVELOPING NEW  
BLOODLINES THAT HAVE NEVER BEEN  
OFFERED BEFORE - UNTIL NOW!

WE ARE PROUD TO ANNOUNCE OUR FIRST  
"MAKING THE BEST BREED BETTER SALE!"

JOIN US NOVEMBER 10-NOVEMBER 15  
ON SMART AUCTIONS.

FOLLOW OUR WEBSITE, FACEBOOK OR INSTAGRAM  
FOR THE MOST UP-TO-DATE INFORMATION.

CROCKETT AND NAVASOTA, TEXAS  
[INFO@SRRBRANGUS.COM](mailto:INFO@SRRBRANGUS.COM)  
936.624.2333

SmartAuctions  
[www.smartauctions.co](http://www.smartauctions.co)  
(937) 733-6000  
[info@smartauctions.com](mailto:info@smartauctions.com)

# Texas Tech unveils renovations to historic Dairy Barn

The renovations were part of a \$3.5 million fundraising effort to reestablish the facility as a functional, collaborative educational space.

By George Watson, Texas Tech University

For almost 100 years, the Dairy Barn on the cam-

pus of Texas Tech University has stood as a symbol to the early days of the university and the persevering

spirit embodied in all Red Raiders.

Built in 1926, just three years after the university was established, the Dairy Barn allowed for the payment of tuition through milk sales from cattle that were either brought by students or donated to the college. Students were encouraged to bring up to three cows of their own to campus and house them in the barn. The Student Dairy

Association was formed that year, and by the early 1930s, Texas Tech's Dairy Manufacturing Department was self-supporting, furnishing milk and ice cream to the campus cafeteria and the Lubbock community.

Even though that method of tuition payment was discontinued in 1935, the Dairy Barn continued to serve the educational needs of students interested in agriculture until it was abandoned in 1966, sitting vacant for more than a half century.

Until today, that is. Thanks to a \$3.5 million restoration project announced in 2017, the historic Dairy Barn, part of the College of Agricultural Sciences & Natural Resources (CASNR), once again becomes a vital and functioning academic facility, complete with office and meeting spaces that will make it a key collaborative and conference space for students, faculty, staff and alumni.

"These renovations ensure the preservation of an important piece of the university's history," said Lawrence Schovanec, Texas Tech president. "The Dairy Barn has a special significance for what it represents - our West Texas heritage and agricultural roots. The transformation of this building will serve many purposes and be a resource for all Red Raiders."

The Dairy Barn renovations were revealed during a virtual ribbon-cutting ceremony held at the facility on Oct. 16.

"The college is excited to see the Dairy Barn restoration complete because of its history," said Cindy Akers, associate dean for academic and student programs in CASNR. "The barn is a great reminder of our past and will serve as a resource for current students and visitors because of the educational component and the collaboration space it provides."

In 1992, a student fundraising effort resulted in the Dairy Barn and its remaining silo being recognized on the National Register of Historic Places, the U.S. government's official list of districts, sites, buildings, structures and objects deemed worthy of

(Continued on page 25)



**Brazos Valley Livestock Commission**

*Sales are Tuesday at 12 Noon*

**Scott Scarmardo (979) 224-3764**  
**Pete Scarmardo (979) 268-1947**  
**Office Phone (979) 778-0904**

6097 E State Highway 21 • Bryan, TX 77808  
 Phone: (979) 778-0904  
 Email: info@brazosvalleylivestock.com  
 www.brazosvalleylivestock.com • Follow Us On Facebook

**2020 Fall**

*Replacement Female & Premium Bull Sale*



**November 14, 2020**  
**Caldwell, TX • 1:00 PM**  
**Caldwell Livestock Commission**

[www.brokentrianglecattle.com](http://www.brokentrianglecattle.com)

Please join us for our annual fall replacement sale! As always, we will offer a set of top-quality replacement females and excellent breeding-age bulls.

*Pairs, Bred, & Open Females:*  
 Brahman X Hereford • Brahman X Angus • Brangus & Brangus Cross  
 Hereford • Brahman • Angus

Attention junior exhibitors!!!

*Open heifer consignments* perfect for county fair projects!



Carl Herrmann: 979-820-5349  
 Hank Herrmann: 979-820-5277  
 Auction Barn: 979-567-4119  
 caldwelllivestock.vpweb.com



Milton Charanza: 979-450-8588  
 Mitchell Charanza: 979-777-9955

**Exports...**

(Continued from page 17)

to Korea, Taiwan and China show the kind of rebound U.S. beef can achieve as the foodservice sector gradually recovers and adapts, and we are excited to see demand strengthen further entering the fourth quarter," he said. "Pork demand is also recovering in some of the regions hardest hit by COVID-19 restrictions, and we see continued export growth in countries where domestic production has been impacted by African swine fever (ASF). U.S. pork is also making significant gains in Japan, including dramatic growth in ground seasoned pork and strong demand for chilled U.S. pork cuts in the regional retail sector."

**Record exports to Korea, Taiwan lead August beef highlights**

South Korea was the pacesetter for U.S. beef exports in August, setting new records for volume (27,149 mt, up 22% from a year ago) and value (\$183.1 million, up 16%). For January through August, exports to Korea were still down 3% in volume (168,262 mt) and 6% in value (\$1.18 billion) from last year's record pace, due in large part to COVID-19 related impacts on the U.S. supply chain, as well as restrictions on Korea's foodservice operations. Korea gradually eased restrictions this summer but recently re-imposed some social distancing measures, including limits on gatherings and banquets, which have a negative impact on demand for loin cuts.

Beef exports to Taiwan continued to rebound in August, reaching a record 7,439 mt (up 20% from a year ago) valued at \$63.8 million (up 8%). These results pulled January-August exports within 1% of last year's record pace at 42,529 mt. While export value was down 5% at \$364.2 million, a strong finish in 2020 could still push exports to Taiwan to an eighth consecutive value record.

August beef exports to Japan were 26,150 mt, down 9% from a year ago, valued at \$155 million (down 6%). Through August, exports to Japan were down 4% in volume (209,570 mt) and 2% in value (\$1.33 billion). This was due mainly to a sharp decline in variety meat

exports, although variety meat volumes have rebounded from the lows posted in May and June, following U.S. supply chain disruptions. For muscle cuts only, January-August exports to Japan increased 4% from a year ago to 180,592 mt, valued at \$1.08 billion (down 2%), with beef short plate exports accounting for much of this growth.

**Other January-August highlights for U.S. beef include:**

- Beef exports to China set another new record in August at 3,886 mt valued at \$28.3 million, more than quadrupling last year's totals. January-August exports to China were 13,148 mt (up 134% from a year ago) valued at \$97.3 million (up 118%), already exceeding full-year totals for 2019. Exports to the China/Hong Kong region increased 7% to 64,644 mt, with value up 1% to \$518.3 million.

- Following a down year in 2019, beef exports to Canada continue to gain momentum, reaching 74,387 mt (up 13% from a year ago) valued at \$505.7 million (up 14%).

- Exports to Africa, a growing destination for beef livers and other variety meats, rebounded in August at 1,733 mt (up 18% from a year ago). Through August, exports to Africa increased 56% in volume (18,729 mt) and 35% in value (\$15.8 million), led by growth in South Africa, Cote d'Ivoire, Gabon, Angola and Ethiopia.

- Exports to Indonesia were 2,644 mt in August, up 24% from a year ago, with muscle cut exports setting a new record at 1,837 mt (up 99%). January-August exports totaled 14,208 mt, down 8% from last year's record pace, valued at \$50.1 million (down 1%).

- Foodservice restrictions and a steep decline in tourism continue to weigh heavily on beef exports to Mexico, though July and August volumes were up sharply from the May low. Through August, shipments to Mexico were down 28% from a year ago to 112,598 mt, valued at \$493.8 million (down 32%). Mexico is still the largest volume destination for U.S. beef variety meats, though shipments through August were down 9% from a year ago in volume (56,611 mt) and 16% lower in value (\$139.4 million).

# LONE STAR ANGUS ALLIANCE

## 20th Annual Bull Sale

Friday, December 4, 2020 - 1:00 P.M.

Hallettsville, Texas



### Selling:

105+ Angus Bulls

- 75+ Spring Two-Year Olds

- 30 Yearlings

- 20 Commercial Brangus Open Heifers

Last year 1/3 of the bulls were purchased for less than \$3,500, so they are affordable BULL!

Free delivery within 150 miles with a \$7,500.00 purchase.

South Texas Tough



**Buy 10 Bulls & Get 1 FREE!**



LONE STAR ANGUS ALLIANCE

For more information contact one of these members:

Mark Janak (361) 798-6558

Doug Willard (979) 251-1021

www.lonestarangusalliance.com

"Like us on facebook"

Map to Sale Site		Schulenburg
		I-10
Go 1 Mile on FM 340 Sale Site		77N to Houston
90A		Hallettsville
All Weather Facilities		North
77S to Victoria		

1. In Hallettsville from 77N and 90A intersection go West 3 miles on 90A.
2. Take a right on FM 340 and go North 1 mile.
3. Sale site is on left hand side of the road.

# AgriLife TODAY

## Texas crop, weather

### Texas honey production tops 7.4 million pounds

By: Adam Russell, Texas AgriLife Today

Texas remained sixth in the nation for honey production in 2019, and is home to thousands of overwintering hives that contribute to the nation's agricultural economy each growing season, according to Texas A&M AgriLife Research and Texas A&M

AgriLife Extension Service experts. Molly Keck, AgriLife Extension entomologist, Bexar County, said Texas

AgriLife Extension Service experts. Molly Keck, AgriLife Extension entomologist, Bexar County, said Texas

beekeeping falls into three categories – hobbyists, sideliners and commercial. Hobbyists are backyard beekeepers who keep bees, typically less than 10 hives, to meet Texas' agriculture exemption for property taxes and/or to produce honey for their household, to share and/or sell locally. Sideliners typically have 50-250 hives but also maintain a full-time job.

"The plight of the honeybee and beekeeping to protect populations is a part of the increasing trend of hobbyist beekeepers," Keck said. "But around

75% of the residents who participate in our Beekeeping 101 course are doing it to get that ag exemption with the bonus being honey for themselves and to share with family and friends and maybe sell at local farmers markets."

Commercial beekeepers are those who keep 500 colonies or more. Their livelihood depends on bee husbandry and by moving large numbers of hives around the state and nation to pollinate crops and/or produce honey.

In Texas for instance, a commercial beekeeper

may deliver hives in the Rio Grande Valley to pollinate watermelon fields and move those same hives to the Texas Plains to pollinate cotton later in the growing season. Then in the summer they may move their colonies to South Dakota or North Dakota for clover honey production.

Juliana Rangel, Ph.D, AgriLife Research honey bee scientist in the Department of Entomology, Bryan-College Station, said Texas is home to many beekeepers because they hold bees here in winter and then take them to other states for pollination services in February and throughout the year.

Rangel said as Texas is not among the states that require apiary permitting or registration, it is difficult to keep an accurate tally of beehives, activities like queen and bee sales and honey production.

The annual U.S. Department of Agriculture honey report in March 2019 showed 132,000 honey-producing colonies in Texas. By comparison, North Dakota, the No. 1 honey-producing state, reported 550,000 colonies. Texas colonies produced 7.4 million pounds of honey in 2019, according to the USDA report. Total U.S. honey production topped 154 million pounds.

Even though the top honey-producing states are North Dakota and South Dakota, California, Florida and Minnesota, Rangel said thousands of those hives are based, or at least overwinter, in Texas as the state offers a mild winter climate for bees.

"A lot of these major producers who provide pollinator services and produce honey have a residence in Texas, but travel throughout the year before returning their bees to the state in preparation for winter," she said.

Honey production requires nectar sources from wildflowers like bluebonnets, Indian paintbrush and almond verbena, Keck said. East Texas' climate provides the best conditions for a long honey "flow" that typically starts in February or March and can continue until the end of the year, depending on temperatures.

"Honey bees produce throughout Texas, but there's less production in West Texas because it's dry and there's fewer nectar

(Continued on page 22)

## 30th ANNUAL RANCHER'S CHOICE CHAROLAIS BULL SALE

December 5, 2020 • 1:00 PM • Nixon Livestock Commission Co. • Nixon, Texas

### SELLING 100 CHAROLAIS BULLS

Consistently bringing you QUALITY CHAROLAIS BULLS at reasonable prices for 30 years from LEADING CHAROLAIS BREEDERS!



**BARA MR W3071 MAX 66F P ET**  
EM941859 Born: 10/30/18 BW 75  
Sire: JDJ Maximo A18 P • Dam: JDJ Ms President W3071  
EPDs 2.8 2.0 32 54 13 2.3 29 0.8



**RE UPGRADE 976 ET**  
EM926295 Born: 2/27/19 BW 80  
Sire: DC/JDJ Pegasus D3330 P • Dam: RE Miss Cigar 128 ET  
EPDs 4.2 1.4 41 78 13 7.6 34 0.8  
Ranks in top 15% WW, 9% YW, 15% MTL, 8% CW, 2% REA, 15% TSI



**BARA MR W3071 MAX 64F P ET**  
EM941859 Born: 10/29/18 BW 76  
Sire: JDJ Maximo A18 P • Dam: JDJ Ms President W3071  
EPDs 2.8 2.0 32 54 13 2.3 29 0.8



**RE CIGAR BOY 971 ET**  
EM926294 Born: 2/21/19 BW 78  
Sire: DC/JDJ Pegasus D3330 P • Dam: RE Miss Cigar 128 ET  
EPDs 4.2 1.4 41 78 13 7.6 34 0.8  
Ranks in top 15% WW, 9% YW, 15% MTL, 8% CW, 2% REA, 15% TSI



**ENDSLEY'S DAKOTA 914**  
M932580 Born: 2/6/19 BW 96 WW 726 Polled  
Sire: RBM Fargo Y111 • Dam: Endsley's Carmen 022  
EPDs 4.0 3.2 50 103 18 6.5 43 1.2  
Ranks in top 2% WW, 1% YW, 8% Milk, 1% MTL, 1% TSI

Ask about our repeat customer's 5% discount!

For 29 years the same consignors each year bring you quality Charolais bulls for reasonable prices. We appreciate your repeat purchases with a 5% discount. We offer stout, thick, sound, performance-oriented bloodlines that work in the "real world"! All bulls will have birth weights, weaning weights, EPDs, and breeding soundness tests. All bulls will be Trich tested!

For catalogs:



**OUTERFRONT**  
Cattle Services  
Professional Charolais Sales Management

**Dennis Adams**  
P.O. Box 10590, College Station, TX 77842 • (979) 693-1301 Mobile (979) 229-4472  
email: outfrontcattle@gmail.com www.outfrontcattle.com  
Brett Sayre (573) 881-1876 Candy Sullivan (859) 338-0170

# The value of the pre-purchase horse examination

By Mike J. Schoonover, DVM, MS, DACVS-LA, DACVSMR, an associate professor of equine surgery and sports medicine at the Oklahoma State University College of Veterinary Medicine.

Sir Winston Churchill once said, "There is something about the outside of a horse that is good for the inside of a man," and I wholeheartedly believe this is true. Unfortunately, the "trading" of horses has been viewed as a source of dishonesty since the Gilded Age. Most horses are sold "as is," and prospective buyers must be able to identify horses with pre-existing conditions that may make it unsuitable for their intended use. Additionally, horses can be expensive.

The purchase price of a horse is often the cheapest part of horse ownership. Boarding, feed and hay, tack, training, shoeing, entry fees, transportation costs, veterinary bills and other expenses can quickly exceed the monetary value of a particular horse. Therefore, any prospective buyer should consider a pre-purchase examination before completing the transaction. It is better to financially invest in a sound, healthy horse than one with a condition that makes it unfit for its intended use.

A pre-purchase examination is a veterinary evaluation to determine the current health and soundness of a horse prior to purchase. The horse's age, intended use, level of training and many other factors, including the buyer's intent regarding resale, can influence the extent of the examination. Thus not all pre-purchase examinations are equal both in cost and complexity. Furthermore, it should not simply be a "pass" or "fail" examination. If that were the case, very few horses would "pass" because most, if not all, will have a flaw of some sort.

It is the examining veterinarian's responsibility to do a comprehensive evaluation to identify any and all imperfections the horse may have. To accomplish this, the examining veterinarian will perform a thorough physical examination and, in most cases, additional diagnostic tests such as x-rays or an ultrasound. Ailments such as a heart murmur, vision impairment, subtle lameness or prior surgery are just some underlying conditions a

pre-purchase examination could uncover. Once the pre-purchase examination is complete, the veterinarian discusses the findings with the buyer so they can make an educated decision to purchase or not to purchase the horse.

It is important for the buyer to select a veterinarian that is experienced in equine medicine and lameness. The veterinarian

should possess a good knowledge of the breed, discipline and/or intended use of the horse considered for purchase. A lack of expertise relating to breed or discipline specific disorders, as well as specific breed requirements, competition regulations, and other factors may handicap an otherwise capable equine veterinarian.

Open and effective

communication between the buyer and the examining veterinarian before, during and after the examination is also particularly important so that there are no assumptions or misunderstandings. Remember, the examining veterinarian does not have a crystal ball that sees into the future, and a pre-purchase examination is not intended to serve as a warranty or guar-

antee of future health or soundness. However, a thorough examination by a knowledgeable equine veterinarian will likely bring to light significant abnormalities that could inhibit a

horse from performing at the expected level, whether that be a quiet ride across the pasture or participating in a high-level competition.

Purchasing a horse (Continued on page 22)



Dr. Mike Schoonover, associate professor of equine surgery and sports medicine at the Oklahoma State University College of Veterinary Medicine, examines a horse.

# PÉREZ

## CATTLE COMPANY

### Fall Bull Sale 11.21.20

Time to add some **HYBRID VIGOR** to the program?



PCC 6036 134E PARTNER 9219 ET  
Reg# 44103989 | POLLED

CED	BW	WW	YW	MILK	CHB
6.8	1.1	58	89	31	105



PCC 5036 66589 MANDATE 9194 ET  
Reg# 44047652 | Horned

CED	BW	WW	YW	MILK	CHB
7.4	0.7	61	94	26	106



PCC 5063 8Y HOMEGROWN 9176 ET  
Reg# 44047633 | POLLED

CED	BW	WW	YW	MILK	CHB
5.4	3.0	53	85	39	106



PCC BAR 5 MR 725 9101  
Reg# 44015060 | Horned

CED	BW	WW	YW	MILK	CHB
3.5	3.3	49	82	27	111



PCC 6002 49C MIGHTY 9186  
Reg# 44071832 | Horned

CED	BW	WW	YW	MILK	CHB
4.9	2.4	55	89	28	105



PCC 7009 747 BAR 5 9163  
Reg# 44076815 | Horned

CED	BW	WW	YW	MILK	CHB
3.9	2.2	44	76	33	99

[PEREZCATTLECO.COM](http://PEREZCATTLECO.COM)  
Bid Live on SuperiorClickToBid.com



### Mid Tex Livestock Auction Navasota, Texas

30+ 8-month Old Horned & Polled Hereford Bulls

This offering of range-ready, performance-tested Hereford bulls will fit into any purebred or commercial operation. Out of breed-leading sires, these bulls will add weight to your calves and will add value and quality to your "keeper" heifers.



Michael Pérez - 575-403-7970 | Kyle Pérez - 575-403-7971

Call for a catalog today.

A map of the 12 Texas A&M AgriLife Extension districts:



**Crops...**

(Continued from page 20)

sources," she said. "Central Texas typically gets a sizeable flow in the spring and a tiny one in the fall. Freezes in the Panhandle limit production there, but there's also an abundance of agricultural settings that they benefit."

Honey bees prefer monocrops, or large swaths of a particular nectar source, whether it's bluebonnets, cucumbers, fruit trees, watermelons or clover, Keck said. Native bees, on the other hand, prefer to

pick and choose nectar sources.

The Dakotas are top honey-producing states because of massive fields of clover that provide a good nectar source for honey production, Rangel said. Bees are taken there in late spring and early summer for honey production.

Nectar harvest in Texas coincides with major wildflower blooms in early spring, Rangel said.

"Nectar harvest in Texas is short but abundant and spikes in mid-to-late spring. By early summer there's not much, but then

there's a fall bloom that produces some honey as well," she said. "During summer and after that bloom, those honey-producing hives are fed sugar syrup."

Rangel and Keck said interest in honeybees and beekeeping is on the rise, but that the number of active beekeepers in Texas is difficult to nail down. Rangel believes the number of hobbyists likely stays steady due to attrition and addition each year. Keck said participation in AgriLife Extension's Bee-keeping 101 program, which is

designed for beginners, suggests beekeeping is on the rise, especially in South and Central Texas.

"The number is at least staying steady," Rangel said. "The problem when you're a beginner is that you may be discouraged by a colony's death in winter and wash out within three years, but you have new hobbyists starting. And over the last 10 years, because of pollinator awareness, the numbers have definitely gone up."

Rangel said controlling Varroa mites is the biggest challenge for beekeepers. This pest can introduce dozens of viral pathogens that cause colonies to collapse if untreated.

In Texas, Rangel said there are fewer crops that require foliar pesticide applications, which are detrimental to honeybee populations. The landscape is also populated with diverse plants that pollinators, including native bees and honeybees, can feed from year-round.

But urbanization is impacting that landscape, she said.

"People should be aware of the importance of pollinators," Rangel said. "Bees provide pollination services that represent over \$16 billion to the U.S. economy every year, and one-third of the food we eat is pollinated by honey bees. They just need to be aware that avoiding harsh chemicals to control weeds and planting pollinator-friendly areas on their properties can go a long way in protecting pollinators, including the honey bee."

AgriLife Extension district reporters compiled the following summaries:

**CENTRAL:** Temperatures swung back and forth between warm and cool. Soil conditions remained dry. Conditions were developing for a near-historic

(Continued on page 23)

**TBR TOM BROTHERS RANCH PRIVATE TREATY BULL SALE**

Selling 45 Simmental, SimAngus™ and Simbrah bulls at the ranch, Campbellton, Texas

Opening Day December 5th



TBR Capital Gains G010 • ASA# 3557205  
LD Capitalist 316 x CCR Ms Apple 9332W



G001 • ASA# 3557199  
WS Proclamation E202 x HTP SVF In Dew Time



G060 • ASA# 3635926  
SAV Raindance 684B x Dile



G090 • ASA# 3635856  
SAV Raindance 684B x CCR Ms Apple 9332W



G104 • ASA# 3152448  
CNI Innovator 325D x TBR Ms Apple C306



G149 • ASA# 3635880  
TBR Wide Load E958 x TBR Upward 2050

45 Black Simmental, SimAngus™, and Simbrah Bulls  
Parentage Verified and Genomic Enhanced EPDs  
3 Special female lots from the heart of our herd

- Pick of any Simbrah female to flush
- Pick of any Simmental/SimAngus™ female to flush
- Pick of the 2020 born heifers

**TOM BROTHERS RANCH**

For additional details and catalog call us or visit us at [www.tombrothersranch.com](http://www.tombrothersranch.com)

770 CR 412 • Campbellton, Texas 78008

Ellen Tom • 210/213-0020 • [ellen@tombrothersranch.com](mailto:ellen@tombrothersranch.com)

Philip Tom • se habla español • 512/296-6845 • [philip@tombrothersranch.com](mailto:philip@tombrothersranch.com)

Follow us on Facebook and Instagram



ALLIED

Generations of commitment to the land, cattle and people.

**Value...**

(Continued from page 21)

today is a very different process than it was in the late 1800s. Prospective buyers often seek a pre-purchase examination to provide as much insight into the health and soundness of a horse as possible. The examination can give a buyer confidence in their purchase or save them the considerable expense and heartache of a poor purchase. Either way, a pre-purchase examination is a win for the buyer.

**Crops...**

(Continued from page 22)

dry October. Cotton and peanut harvests continued with good to excellent yields reported from irrigated fields. Final hay cutting continued with good yields reported. Some pastures showed moisture stress, and fall grazing was declining. Grain and cotton harvests were wrapping up. Small grains needed more rain, and plantings slowed due to lack of moisture. Some continued to plant in dry soil. Some producers sprayed for fall armyworm. Livestock were in fair to good condition with some supplemental feeding. Stock tank levels were starting to decrease.

**ROLLING PLAINS:** Warm, dry and windy conditions contributed to topsoil moisture depletion. Wheat producers halted planting in drier areas. Some producers will need to replant emerged wheat fields that suffered wind damage. Cotton producers were considering defoliating cotton in preparation to harvest before the freeze. Pastures showed good stands but have begun to dry out.

**COASTAL BEND:** Above-average to near-record warm temperatures prevailed with a few isolated rains reported. Soil moisture conditions continued to decline due to dry weather. Ratoon rice crop harvest was underway. Some producers were beginning to no-till drill ryegrass and oats for winter grazing. Many producers were expected to delay the bulk of the winter pasture seeding until after Nov. 1 to avoid armyworm damage. The final hay cutting continued with fair yields reported. However, hay may be in short supply this winter, so ranchers were stocking up in anticipation of a dry fall, winter and early spring. Livestock were in good condition with supplemental feeding providing about 20% of the total diet. Livestock water availability continued to be a concern. Pecan harvest was in high gear with fair to good yields.

**EAST:** Producers across the district were getting their last cutting of hay. Many have an abundance of hay baled for the year. Winter pastures continued to be planted. More rain was needed for planted fields to progress. Pasture and rangeland conditions were fair to good. Subsoil

and topsoil conditions were adequate. Several nights brought in cooler temperatures. Cattle markets took a big hit with feeder calf prices. Livestock were in fair to good condition, but Houston County reported major problems with the flies. Producers were on the lookout for armyworms. Feral hog activity continued, causing damage to pastures and property.

**SOUTH PLAINS:** Dry conditions continued across the district. Farmers were busy stripping cotton while others were waiting for defoliants to take full

effect before stripping. Pumpkin producers were wrapping up harvest. There was strong demand for pumpkins this season. Irrigated winter wheat was emerging. Cattle were in good condition with supplemental feeding.

**PANHANDLE:** The district reported very short to short topsoil and subsoil moisture levels. Pasture and rangeland conditions were poor to very good. Corn harvest continued, and crop conditions were fair to good. Cotton conditions were also fair to good with cotton stripping

beginning to ramp up. Grain sorghum was being harvested, and sorghum silage harvest was wrapping up. Winter wheat plantings continued, and some irrigated fields were emerging.

**NORTH:** Topsoil moisture throughout the district was adequate to surplus. Dry weather continued with temperatures dropping into the mid-60s in some counties and nightly temperatures into the upper 40s a couple of days. Landowners took advantage of good weather conditions to perform pre-

scribed burns. Producers were baling the last cutting of hay and preparing pastures and fields for cooler season forages and crops.

Cotton and soybeans were being harvested in some counties. Wheat was planted. Armyworms and cooler (Continued on page 24)



A beekeeper tends to one of 68 bee colonies staged for honey production and pollination near a 90-acre field of Silver River Sweetclover being grown for seed production. (Texas A&M AgriLife Extension Service photo by Adam Russell)



## For your agricultural news, follow us on all of these avenues

[www.southernlivestock.com](http://www.southernlivestock.com)



**Find us at  
Southern Livestock**



**@southernlivestock**

**Visit our subscription tab on website and sign-up for our free mobile version of our publication!**

**We are your complete, comprehensive source!**

**SOUTHERN LIVESTOCK STANDARD**

P.O. Box 791364 • San Antonio, TX 78279-1364

210/524-9697 • 210/524-9690 (Fax) • [slivestock@southernlivestock.com](mailto:slivestock@southernlivestock.com)

**Crops...**

(Continued from page 23)

weather were affecting grass growth for some producers. Livestock were in good condition. Feral hogs were the big problem for producers and landowners.

**FAR WEST:** Temperature highs were in the upper 90s with lows in the mid-50s. No precipitation was reported. High winds started to dry areas out. Many cotton producers were stripping or spraying defoliant. Most dryland cotton was averaging about 3/4 of a bale per acre. Wheat plantings were on hold due to lack of moisture. Pumpkin patches were open for picking. Pecans were filling in, and Pawnee pecans were being harvested. Rangeland conditions were still poor and needed rain. Producers continued to feed livestock and wildlife. Ranchers were making drought plans and shipping some cows or moving them to parts of Texas with grass. Goat and sheep breeding season were underway. Good spring rains will be needed to support a healthy lamb and kid crop. The cotton crop seemed very good.

Most alfalfa farmers were irrigating for one last clipping. Irrigated pastures looked decent.

**WEST CENTRAL:** Cotton harvest started and will ramp up soon. A lot of cotton was being sprayed with harvest aids. Planted wheat needed moisture. Some fields were dry planted, but other producers were waiting for rain before planting. Livestock were in fair condition and being provided supplemental feed.

**SOUTHEAST:** Conditions were dry. Rangeland and pasture ratings were excellent to poor with good ratings being the most common. Soil moisture levels ranged from adequate to surplus with adequate being the most common.

**SOUTHWEST:** Moisture conditions continued to decline with no rain reported across the district. Caldwell County reported that all corn, cotton and sorghum had been harvested. Gillespie County reported armyworm and desert termite pressure from armyworms. Livestock were in fair to good condition. Producers were providing supplemental feed due to drier rangeland conditions. Wildlife were in

good condition with the first signs of an early rut appearing.

**SOUTH:** Warm weather conditions continued with short to very short moisture levels. A cold front arrived late in the reporting period. The district received scattered showers with amounts ranging from traces to 2.5 inches. Cotton harvest was wrapping up. Peanut harvest and strawberry planting were underway. Small grains were being planted, but moisture was needed. Hay was being harvested and sold in large quantities. Starr County reported hay baling and buffelgrass seed harvest. Beef cattle and calves were going to market. Prices were declining in areas where herds were being culled due to lack of moisture. Pasture and rangeland conditions continued to decline due to lack of rainfall. Livestock were in good condition and receiving supplemental feed. Dove hunting was going strong with good numbers reported. White-tail deer season was approaching. Pecan producers were preparing for harvest.

SLS

**Texas Tales...**

(Continued from page 16)

but if they behaved, they could get occasional rewards. The Spanish may have thought they were doing native Texans a favor by introducing them to their religion and culture, but today the mission system does not seem all that far removed from slavery.

"The submission of inferiors to the superior and subjects to the prelate is indispensable," another rule reminded the missionaries. "Without it...all would end up in confusion and disorder. The missionary must so conduct himself toward the Indians so that all will show him respect, submission, and obedience. He must punish the disobedient, the rebellious, and the arrogant without losing his usual gentleness, affability, and prudence in governing."

Not surprisingly, not all the Indians exposed to mission life opted to stick around: "From time to time the missionary should journey to the coast and bring back the fugitives, who regularly leave the mission trying at the same time to gain some recruits, if possible,

so that more conversions are realized and the mission does not come to an end because of lack of natives."

And that rule illustrates the fundamental rule of any bureaucracy, then or now -- perpetuate the status quo or suffer budget cuts and shutdowns.

\*\*\*

Ninety minutes out of Austin, the passenger bus slowed as it moved west along Fredericksburg's wide Main Street before lumbering up in front of the three-story Nimitz Hotel.

The Kerrville Bus Lines coach would be there only briefly, but the driver said we had time to stretch our legs if we wanted. Knowing the trip to Amarillo would take all night, I decided to go into the hotel for a quick cup of coffee. Air hissed from the hydraulics as I stepped off the bus into the chilly December night and walked into the lobby.

Back then, I didn't really know anything about the history of the Nimitz. To me, it was just an old hotel that had clearly seen its better days. I got the coffee I wanted, though I don't recall it being particularly fresh. At least it had caf-

feine, which interested me more than flavor. I was just an eighth grader, albeit somewhat older than my years due to family circumstances.

Still, this would be the longest ground trip I had ever taken by myself and I was both excited and a little apprehensive. I felt something else that early winter night in 1962, something it took me years to understand.

I realize now that in reaching the Nimitz I had come to the edge of my familiar territory. We had only traveled 80 miles from the bus station at 4th and Congress in Austin, but Fredericksburg was -- and in some ways still is -- the last stopping place before the geography and, to some extent the culture, begins to change from Central Texas to West Texas. When that bus pulled away from the Fredericksburg station that night, I was riding into new country, bound for Amarillo by morning to spend Christmas with my dad.

Of course, I was far from the first person to experience Fredericksburg as a landlocked port of last

(Continued on page 27)



**ENDSLEY'S CHAROLAIS FARMS**

Hastings, MI 269-945-5531

Celebrating our 65th Year Raising Charolais

**We are consigning 44 bulls to the 29th Annual RANCHERS' CHOICE BULL SALE December 5th at Nixon Livestock Commission at 1 PM**



Endsley's Verdict 9121 M932641

Birth weight 85# Weaning 785 Yearling 1447

EPD's BW 2.2 WW 44 YW 90 MILK 16 TSI 236.45

Verdict is a good example of the bulls we are sending. All the bulls will have EPD's and performance data available. They will be ready for viewing December 3rd.

We have cosigned to the sale since it began and have sold over 930 bulls— you can buy from us with confidence.

**BEEVILLE NIXON**

**Sold 1,873 Cattle**

**Horses: 3**

**Sheep & Goats: 8**

**Market Trend: Steady/Softer**

● Your livestock marketing needs are best served by those who share your concerns and live and operate in the same world you live in.

● Our facilities offer you competitive commission rates and quality care. We are a family owned and operated business.

● Give us a call. We will market and care for your cattle like they were our very own.

**Nixon Livestock Commission, Inc.**

830/582-1561

Gary Butler, Manager - 830/857-4330

Sale every Monday

**Beeville Livestock Commission, Inc.**

361/358-1727

Rodney Butler, Manager - 361/645-5002

Sale every Friday



Gary & Rodney Butler, Owners

# SALE REPORTS



# Livestock Sales Calendar

EDITOR'S NOTE: Bold-faced listings have advertisements in this issue.



**Thomas Charolais, Inc.**  
**19th Annual Fall Bull Sale**  
**October 21, 2020**  
**Gross: \$544,236**  
**Raymondville, Texas**

#	Category:	Average
112	Registered Charolais Bulls	
	2 Composite Bulls	\$4,774

**HIGH SELLING LOTS:**  
 Lot 60, sold to Graham Farms, Webster, Florida for \$10,000.  
 Lot 70, sold to Fischer Family, Gillette, Texas For \$10,000.  
**AUCTIONEER:**  
 Greg Clifton, Hurst, Texas

- NOV 4 Cowmaker Bull & Female Sale, Crockett, TX
- NOV 5 Jordan Cattle Auction Special Bull Offering, San Saba, TX

**Jordan Cattle Auction**  
 Weekly Sales at 11:00 AM  
 Mason on Monday & San Saba on Thursday

**Hales Angus Farms & Lipan Ranch Bull Sale**  
 Thursday, November 5 at 10:00 AM | San Saba  
 In conjunction with the regular sale. Bulls will sell at 10:00 am. Plan to attend.  
 35 Charolais, 30 Angus, 7 Brangus & 6 Hereford Bulls

**Barber Ranch & Guest (Express Ranches) Bull Sale**  
 Wednesday, November 11 at 11:00 AM | San Saba  
 85 Hereford & 40 Angus Bulls  
 For details on the above sale or online viewing/bidding call or visit our website.  
 Ken & Kynda Jordan - Owners & Operators  
 San Saba 325-372-5159 | Mason 325-347-6361 | jordancattle.com

- DEC 5 **30th Annual Rancher's Choice Charolais Bull Sale, Nixon, TX**
- DEC 12 Navasota Livestock Auction 16th Annual Special Female & Bull Replacement Sale, Navasota, TX
- DEC 17 Jordan Cattle Auction Special Bull Offering, San Saba, TX
- DEC 29 Cattleman's Brenham Livestock Auction Special Replacement Bull & Female Sale, Brenham, TX

• 2021 •

- JAN 9 Live Oak Beefmaster Breeders Association Bull Sale, Three Rivers, TX
- JAN 14 Jordan Cattle Auction Special Bull Offering, San Saba, TX
- JAN 16 Violeta Ranch Beefmaster Production Sale, Hebronville, TX
- JAN 23 Jordan Cattle Auction January Replacement Female Sale, San Saba, TX
- JAN 23 43rd Cattleman Bull & Female Sale, El Campo, TX
- JAN 23 36th Annual DeWitt County All Breeds Bull and Replacement Female Sale, Cuero, TX
- FEB 11 Jordan Cattle Auction Special Bull Offering, San Saba, TX
- FEB 17 30th Annual San Antonio Livestock Show All Breeds Bull & Commercial Female Sale, San Antonio, TX
- FEB 20 Jordan Cattle Auction Early Spring Replacement Female Sale, San Saba, TX
- MAR 4 Jordan Cattle Auction Cattleman's Kind Bull Sale, San Saba, TX
- MAR 13 Jones Cattle Company Annual Production Sale, Hondo, TX
- MAR 18 Jordan Cattle Auction Special Replacement Female Sale, San Saba, TX
- MAR 20 Live Oak Beefmaster Breeders Association Spring Sale, Three Rivers, TX
- MAR 25 Jordan Cattle Auction Special Bull Offering, San Saba, TX
- MAR 27 Williams Brangus Female Sale, Bastrop, TX
- MAR 27 Emmons Ranch Annual Bull Sale, Groesbeck, TX
- APR 8 Jordan Cattle Auction Special Bull Offering, San Saba, TX
- APR 17 Jordan Cattle Auction Spring "Best of the Best" Special Bull Offering, San Saba, TX
- APR 23 Spring Flint Hills Classic Beefmaster Sale, Paxico, KS
- MAY 8 Jordan Cattle Auction May Replacement Female Sale, San Saba, TX
- MAY 15 Swinging B & Friends Sale, Salado, TX
- JUN 12 Wallen Prairie Ranch Beefmaster Production Sale, Lockwood, MO
- JUN 26 Southern Tradition XXI Beefmaster Sale, Savannah, TN
- AUG 21 Emmons Ranch Beefmaster Production Sale, Bryan, TX
- SEP 24-25 Flint Hills Classic Beefmaster Female & Bull Sale, Paxico, KS
- OCT 16 Beef on Forage Beefmaster Bull Sale, Brenham, TX
- OCT 16 Carr & Others Fall Beefmaster Sale, Floresville, TX

## Dairy barn...

(Continued from page 18)

preservation for their historical significance. In 2016, the Lubbock County Historical Commission and the Texas Tech Student Government Association unveiled a new Texas State Historical Marker.

The latest renovations represent the first work done on the Dairy Barn in any form since 2012, when it was given a fresh coat of paint and the roof was replaced. Two years later, the green space around the West Library Mall and the Dairy Barn were part of a campus beautification project that included new grass, landscaping, an irrigation system, lighting and walkways.

With the latest renovation, however, the Dairy Barn becomes a functional space where students, faculty and staff can come together in a collaborative effort to further the educational efforts of the university.

The first floor of the Dairy Barn now consists of spaces that will bring together students and faculty from all disciplines on the campus. Here, the hands-on approach that features discussions with researchers and scholars will help students advance in the learning process in a unique and collaborative way. The small group meeting spaces will provide multi-disciplinary groups an environment that fosters problem solving, creative thinking and scholarship.

The multi-purpose loft space on the second floor provides room for lectures, receptions, conferences and other large meetings and productive educational functions. It is open to all departments on campus.

The renovations also brought about new doors, windows and nearby landscaping, as well as the creation of a display area tracing the building's history in an area where cows were once milked daily.

"The Dairy Barn has stood vacant for more than a half-century, patiently waiting for the day when it would take its rightful place of honor with the two other original buildings that remain on campus – the Administration Building and the Agricultural Pavilion," said Provost and former CASNR dean Michael Galyean. "After serving campus in its early years as a place of opportunity and education for students in dairy husbandry and food technology, it will now be a place that will provide opportunities for faculty, students, staff and the community to collaborate, create and enjoy an incredible event space during Texas Tech's next 100 years."

SLS

- NOV 6-7 GenePlus at Chimney Rock Brangus Bull & Female Sales, Concord, AR
- NOV 7 Tanner Farms Pasture Performance-Tested Bull Sale, Shuqualak, MS
- NOV 10-15 Santa Rosa Ranch "Making The Best Breed Better" Online Female Sale
- NOV 11 Barber Ranch Hereford Production Sale, San Saba, TX
- NOV 11 Jordan Cattle Auction Bull Offering, San Saba, TX

**BARBER RANCH**  
**Annual Bull Sale**  
**Wednesday, November 11, 2020**  
**Jordan Cattle Auction • San Saba, TX**  
 Featuring over 100 head of cutting-edge Hereford genetics...  
 horned & polled  
 Also selling a powerful group of registered Angus bulls from Express Ranches!

<b>Barber Ranch</b>	<b>Express Ranches</b>	
Brett Barber (806) 681-2457	Chelsea Duis Office (815) 858-5735	(800) 664-3877
Justin Barber (806) 681-5528	barberranch.com	(405) 350-0044
Robbie Duis (815) 858-4129		www.expressranches.com

- NOV 13-14 17th Annual Briggs Ranches Bull & Commercial Female Sale, Bloomington, TX
- NOV 14 Lesikar Ranch Fall Bull Sale, Athens, TX
- NOV 14 Hill Country Brangus Bull & Commercial Female Sale, San Angelo, TX
- NOV 14 Caldwell Livestock Replacement Sale, Caldwell, TX
- NOV 19 Jordan Cattle Auction Special Bull Offering, San Saba, TX
- NOV 20-21 Cavender--Draggin 'M & Partners Brangus Bull & Registered Commercial Female Sale, Jacksonville, TX
- NOV 20-21 Salacoa Valley Farms Brangus Bull & Females Sales, Fairmount, GA
- NOV 21 Collier Farms Performance Beefmaster Bull Sale, Brenham, TX
- NOV 21 South Texas Heritage Santa Gertrudis Sale, Robstown, TX
- NOV 21 Perez Cattle Company Hereford Bull & Female Sale, Navasota, TX
- NOV 21-24 LMC Giving THANKS Online Sale
- DEC 4 Lone Star Angus Alliance Annual Bull Sale, Hallettsville, TX
- DEC 5 2 Bar C Ranch Angus Bull & Female Production Sale, Luling, TX
- DEC 5 Brazos Valley Livestock Commission Co. 23rd Annual Fall Replacement Sale, Bryan, TX

**Brazos Valley Livestock Commission Company, Inc.**  
**23rd Annual Fall Replacement Sale**  
**Saturday December 5, 2020 at 11:00 AM**  
**6097 East State Highway 21**  
**Bryan, Texas**

**ACCEPTING CONSIGNMENTS NOW**

*Brazos Valley Livestock Commission Co., Inc.*  
**Pete Scarmardo --- Owner • Pete's Mobile Number: 979-268-1947**  
**Scott Scarmardo --- General Manager • Scott's Mobile Number: 979-224-3764**  
**Office Number: 979-778-0904**

- DEC 5 Jordan Cattle Auction Replacement Female Sale, San Saba, TX
- DEC 5 Tom Brothers Ranch Opening Day Of SimGenetic Private Treaty Bull Sale

SOUTHERN LIVESTOCK STANDARD

For the latest news & sale reports visit:

www.southernlivestock.com

UPCOMING EVENTS

- January 1-17 Cattleman's Congress, Oklahoma City, Oklahoma
- February 11-28 - San Antonio Stock Show & Rodeo, San Antonio, Texas
- March 2-21 - Houston Livestock Show & Rodeo, Houston, Texas

# SOUTHERN LIVESTOCK STANDARD CLASSIFIED

**Mailing Address:**  
**P.O. Box 791364 • San Antonio, TX 78279-1364**  
**Office Located:**  
**407 Breesport • San Antonio, TX 78216**  
**Phone: 210/524-9697 • Fax: 210/524-9690**

**DEADLINE • TUESDAY • 12:00 NOON**

**ADVERTISING RATES**

Display (Box Ads)	Line Ads
1-Time.....\$12.00	Line Ads:
2 or More Times.....\$9.60	5 lines for \$6.00, \$1.50 for each
Minimum.....1 inch	additional line (allow 16 char-
Reverses.....\$15.00	acters per line). The terms on
Blind Box Charge.....\$5.00	Classified advertising are cash.
	No credit is allowed.

**Credit For Errors Allowed On First Insertion Only**

**INDEX:**

Employment Wanted.....1	Insurance.....18
Help Wanted.....2	Livestock Supplies.....19
Cattle.....3	Tack.....20
Sheep, Goats.....4	Pasture For Lease.....21
Horses, Mules.....5	Pasture Wanted.....22
Misc. Livestock.....6	Personal.....23
Exotic Game.....7	Photography.....24
Livestock Wanted.....8	Schools/Education.....25
Livestock Order Buyers.....9	Auctioneers/Sale Mgmt.....26
Buildings.....10	Services.....27
Business Opportunities.....11	Trucks/Trailers.....28
Dogs.....12	Transportation.....29
Equipment.....13	Semen/Embryos.....30
Equipment Wanted.....14	Real Estate For Sale.....31
Fencing.....15	Real Estate For Lease/Rent.....32
Financial.....16	Real Estate Wanted.....33
Hay/Feed/Seed.....17	Fuels.....34

**3-Cattle**

**J BAR ANGUS**  
 — Since 1991 —  
*"A Leading Supplier of Angus Genetics in South Texas"*

**Registered Angus Bulls For Sale:**  
 14-24 mo. old bulls, EPD's, breeding guarantee, virgin bulls ready for service.

**Home:** 361/798-5662  
**Mark's Cell:** 361/798-6558  
 www.jbarangus.com

**LSAA Bull Sale**  
 Dec. 4, 2020  
 Hallettsville, Texas

**GKBC cattle**  
 Waxahachie, TX  
**HEREFORD & BRANGUS BULLS & FEMALES**  
 GARY & KATHY BUCHHOLZ  
 214-537-1285 // gary@gkbcattle.com  
 www.GKBCattle.com

To Place Ads, Call: 210/524-9697

**MAKING THE BREED BETTER.**  
 BRANGUS & ULTRABLACK BULLS  
 CLEAN, THICK, MODERATE FRAME  
 PERFORMANCE & SCAN DATA  
 REPLACEMENT FEMALES AVAILABLE  
**SANTA ROSA RANCH**  
 Kent Smith, General Manager  
 (979) 540-8338 | kent@srrbrangus.com  
 Gerald Sullivan, Owner  
 Kelley Sullivan, Owner  
 Navasota and Crockett, Texas  
 WWW.SRRBRANGUS.COM

**3-Cattle**

**Wesley Theuret Herefords**  
*Horned Bulls and Females*

2348 CR 165, Kenedy, TX 78119  
 theuret@sbcglobal.net **210/315-0103**

**Kevin & Jessica Moore**  
 "When You Depend On Beef For Your Bottom Line"  
 2829 Oak Hill Road • Alvarado, TX 76009  
 Jessica Moore, Ofc. Mgr. 817/822-7402 ofc. & cell  
 Kevin 817/822-7109 cell  
 Email: office@MBranch.com or website: www.MBranch.com

**Visit Us Online At:**  
[www.southernlivestock.com](http://www.southernlivestock.com)  
**For The Latest News and Sale Reports!**

**Bill Carr HILLTOP RANCH**  
**BEEFMASTERS Ranch Locations:**  
 Webb County - 30 miles Northeast of Laredo, Texas  
 Wilson County - 8 miles West of Floresville, Texas  
 Kendall County - Midway between Boerne and Fredericksburg, Texas  
**Mailing Address:**  
 P.O. Box 2947  
 Laredo, Texas 78044-2947  
 Phone: (361) 586-5067

**-- For Sale --**  
**TEASER BULLS**  
 Halter Breaking Donkeys Avail.  
 Triple S Cattle Service  
 254/793-2389 or 254/793-2484  
 Cell: 512/963-2116

**WAGYU**  
 BULLS FOR SALE  
 2 YEARS OLD  
 100% GRASS FED  
 100% ALL NATURAL  
 FULL BLOOD WAGYU • WAGYU  
 ANGUS • WAGYU • BRANGUS  
 CLARENCE J. KAHLO, II  
 210.260.2121  
 TRAVIS HUNT  
 830.965.6075

**Visit Us Online At:**  
[www.southernlivestock.com](http://www.southernlivestock.com)  
**For The Latest News and Sale Reports!**

**+Schneider Brahms**  
 Proven Brahman Genetics Since 1974  
 Wesley Schneider — 210/422-7901  
 Boerne, Texas  
 SCHNEIDERBRAHMS.COM

To Place Ads, Call: 210/524-9697

**Rocky "G" Ranch**  
 Registered & Commercial  
 Brahman & True F-1's  
 Floresville, Texas  
 San Antonio, Texas  
 Gary Fuentes  
 Nick Fuentes  
 (210) 844-9615  
 Cell: (210) 415-9153

**Farris Ranching Company**  
**BRANGUS BULLS**  
 West Texas Tough  
 325/554-7838 • 325/669-5727

**BUCKNER POLLED BEEFMASTERS**  
 Heifers, Cows, Bulls Available  
 Near Groesbeck, Texas  
**254/747-2199**  
 www.bucknerpolledbeefmasters.info

**WILSON & WILSON BRANGUS**  
 W<sup>2</sup> Troup, TX  
 info@wilsonbrangus.com

**REGISTERED BRANGUS BULLS**  
 Scotty 903/360-1576  
 Ross 903/649-3166

**BULLS CHAROLAIS ANGUS**  
 A large selection of two year olds, performance records, range raised and range ready, fertility tested, all virgin. Quality to compare anywhere!  
**PAT GRISWOLD CATTLE CO.**  
 Goldthwaite, Texas  
 817/946-8320 mobile

**SOUTHERN LIVESTOCK STANDARD**  
[www.southernlivestock.com](http://www.southernlivestock.com)

For information on Simmental and Simbrah, contact:  
**Texas Simmental/Simbrah Association**  
**Texas Simmental/Simbrah Association**  
 President - Casey Buzzard  
 825 Usener St. #7261 Houston, TX 77009  
 903-701-7929  
 info.txsimmentalsimbrah@gmail.com  
 www.texassimmentalsimbrah.com

**3-Cattle**

**Diamond D Ranch**  
 REGISTERED & COMMERCIAL BRANGUS  
 www.doguetranch.com  
 Mike & Lisa Doguet, owners  
 Beaumont Ranch  
 (409) 866-8873

**Breeding Age Brangus Bulls & Females For Sale**  
 McCoy & Poteet Ranches  
 Timmy Lucherik • (210) 834-1247  
 Regan Elmore • (210) 834-0034  
 Office: (830) 569-5836  
 Mary Douglass

To Place Ads, Call: 210/524-9697

**STALWART RANCH**  
 Willis, Texas  
 Registered Brangus Cattle, Paint and Quarter Horses  
**Mike Manners, Owner**  
 17510 Red Oak Drive, Suite 100  
 Houston, Texas 77090  
 281/821-5556 • Fax: 281/821-6522

**Bill Cawley, Cattle Manager**  
 713/875-7711 mobile  
 936/624-2010 home  
 www.stalwartranch.com

**VERSTUYFT FARMS VON ORMY, TX**  
**Commercial Brangus Bulls For Sale at All Times**  
 Tom Verstuyft-(210) 508-4585  
 Randy Verstuyft-(210) 827-7940

**AMERICAN RED BRANGUS**  
*Celebrating over 60 years*  
 arba@teksas.net  
 (512) 854-7265  
 www.americanredbrangus.org

**Annual Sale**  
 October 3, 2020  
 Crockett, TX

**Alexander Braunvieh Ranch**  
 Full Blood, Purebred and Percentages  
 Braunvieh Bulls, Heifers & Semen Available  
**Dwight Alexander**  
 Sulphur Springs, Texas  
 (903) 439-8209  
 Collin (903) 243-2783  
 Email: dwight\_ragland@msn.com  
 www.AlexanderBraunviehRanch.com  
 Ranch located at 4876 FR 3389, Bashaw, TX 75420

**Visit Us Online At:**  
[www.southernlivestock.com](http://www.southernlivestock.com)

To Place Ads, Call: 210/524-9697

**19-Livestock Supplies**

**Liquid Feed**  
 Custom Formulations  
 Protein Supplement available 24/7  
 Family Owned and Operated  
**The J.C. Smith Co.**  
 San Saba, TX  
 (325) 372-5786  
 (325) 372-1255  
 www.jcsmith.co

**Visit Us Online At:**  
[www.southernlivestock.com](http://www.southernlivestock.com)  
**For The Latest News and Sale Reports!**

**Visit Us Online At:** [www.southernlivestock.com](http://www.southernlivestock.com)

**17-Hay/Feed/Seed**

**JASIK HAY FARMS**  
 Irrigated Fertilized  
**QUALITY COASTAL HAY & ALFALFA**  
 SPRIGGING AVAILABLE • COASTAL • TIFTON 85 • JIGGS  
 1300 Bootleg Road  
 Pleasanton, TX 78064  
 Larry 830/570-0878  
 Dustin 830/570-2551  
 jasikhayfarms.com

17-Hay/Feed/Seed

**Tifton Hay For Sale**

5 x 5 1/2 - \$75  
Irrigated & Fertilized  
830-570-7509  
830-570-7946

To Place Ads,  
Call: 210/524-9697

19-Livestock Supplies

**ROUND BALE FEEDERS**



325/372-5159  
www.jordancattle.com

**FERTILIZED COASTAL HAY**  
**HORSE QUALITY**  
**In LaRue, Texas**  
**Contact: Jay Sturgess**  
**7333 CR 4712 • LaRue, Texas 75770**  
**(903) 681-0725**

26-Auctioneers/Sale Mgmt.

**FOJTIK AUCTION & EQUIPMENT CO.**  
SINCE 1970  
103121.H. 37 • Mathis, Texas 78368  
361/547-9400 Office • 361/547-2561 Fax  
361/765-2923/Auctioneer-Felix Fojtik  
TxLic. #11684

26-Auctioneers/Sale Mgmt.

**Auctioneer & Sale Management**  
**TROY ROBINETT**  
817/995-7509 | TOLR#16702  
www.robinettauctionservices.com

**Auctioneers - Real Estate Brokers**  
Selling Land, Cattle & Equipment  
**Mark Switzer**  
Auction Services  
979-885-2400 Office  
979-885-8560 Cell  
email: mark@switzerauction.net  
www.switzerauction.net

**GREG CLIFTON**  
Auctioneer  
817-313-5250  
2701 Fox Glenn Ct.  
Hurst, Texas 76054

**American Marketing Services**  
Richard Hood 979/224-6150  
hoodgert@aol.com  
Mark Cowan 903/495-4522  
mark@amscattle.com

**JOHNSON CATTLE MARKETING**  
Tom Johnson  
440 FM 246  
Wortham, Texas 76693  
903/599-2403 or  
817/291-5121

**OUTFRONT CATTLE SERVICE**  
DENNIS ADAMS  
P.O. BOX 10590  
COLLEGE STATION, TX 77842  
979/693-1301 • 979/229-4472 (M)  
EMAIL: dennis@outfrontcattle.com

**ARCHER MIHALSKI**  
TXE-127-006591  
Auctioneer & Sale Manager  
7320 Triple Elm North  
San Antonio, Texas 78263  
210/648-5475 Ofc. - 210/648-4939 Fax  
210/415-0888 Mobile

**3G SALES & SERVICE**  
MIKE GREEN  
915 Pearidge • Franklin, GA 30217  
979/229-6563 • threeg1990@yahoo.com  
Private Treaty Marketing  
Sales Management  
Consultation  
Reproductive Physiology  
(A.I. and Palpation)

**LEO GATZ, III**  
P.O. Box 1941 • Beeville, TX 78104  
Office: 361-362-COWS • Fax: 361-362-1035  
Mobile: 361-362-5863  
Email: casascattle@hotmail.com

**Doak Lambert AUCTIONEER**  
1312 Rodden Dr.  
Decatur, TX 76234  
972/639-6485  
www.doaklambert.com

To Place Ads, Call: 210/524-9697

**SOUTHERN LIVESTOCK STANDARD**  
www.southernlivestock.com

27-Services

If a great picture is worth \$1,000  
Imagine the value of a great video.  
**IDEAL PRODUCTIONS**  
WADE FISHER • 254/319-5349  
wade@idealvideoproductions.com  
www.idealvideoproductions.com

**Texas Tales...**

(Continued from page 24)

call. Indeed, from its founding in 1846, nearly another 40 years would pass before any significant settlement occurred between Gillespie County and far-distant El Paso. In mid-19th century Texas, the German settlement on Baron's Creek lay on the raw edge of the frontier. And for years the Nimitz, opened in 1852 with only four rooms to let, stood as the last traditional hotel between Texas and California -- assuming your stagecoach made it past the Comanches and Apaches.

Minus hostile Indians, bus travel in the early 1960s came about as close as you could get to knowing how it must have been to journey across Texas in a stagecoach. Sure, passenger buses had air-conditioning, relatively soft seats and a bathroom, but it still took forever -- at least compared with automobile travel and certainly with flying -- to get somewhere. The main reason was that back then, bus companies still served small town Texas. Later that night, and into the pre-dawn hours, our bus stopped at Brady, San Angelo, Big Spring, Lubbock, and Plainview before rolling into Amarillo around daybreak.

The man who would give the Nimitz its name, Charles H. Nimitz, knew a thing or two about travel. A former sea captain, he came to Fredericksburg in 1855 and purchased the three-year-old hotel. In

addition to running and expanding the property, he operated a brewery, saloon and general store at the hotel. By the late 1880s, having made enough money to indulge in a bit of whimsy, Nimitz oversaw construction of a new three-story frame addition. The top of the hotel resembled the wheelhouse of a steamship, complete with a flag pole.

In its prime, the Nimitz saw numerous notable and a few infamous guests, including future Confederate general Robert E. Lee, his later nemesis Ulysses S. Grant, the outlaw Johnny Ringo, writer William Sydney Porter (O. Henry), sculptress Elisabet Ney and President Rutherford B. Hayes. In later years, future President Lyndon B. Johnson met with constituents there. Another person who spent a lot of time at the Nimitz was Charles Nimitz's grandson, Chester.

In 1906, the old ship captain deeded the property to his son -- Chester's father -- and 20 years later the hotel sold to a group of Fredericksburg businessmen. Meanwhile, having inherited his granddad's love of the sea, Chester Nimitz moved up the ranks after graduating from the U.S. Naval Academy.

The hotel's new owners scuttled its distinctive nautical architecture in favor of a three-story brick structure that looked about like most small town hotels of the era. In other words, unimaginative if functional.

I didn't know any of this when I made that long-ago trip to Amarillo. Nor did I know when I ventured inside for a cup of coffee that the place was on its last legs. Less than nine months later, on September 16, 1963, Fredericksburg newspaper correspondent Emma Petmecky filed a story that began, "For the first time since 1852, there is no desk clerk at the historic Nimitz Hotel. It has ceased taking overnight guests."

The old hotel still had a few permanent guests, however. And, Mrs. Petmecky reported, "The lobby is still active because a bus station and cafe which operated in conjunction with the hotel are being maintained."

The article went on to note that "tentative plans" existed to reopen the hotel, but that never happened. At least, the Nimitz never again accommodated overnight guests. The per-

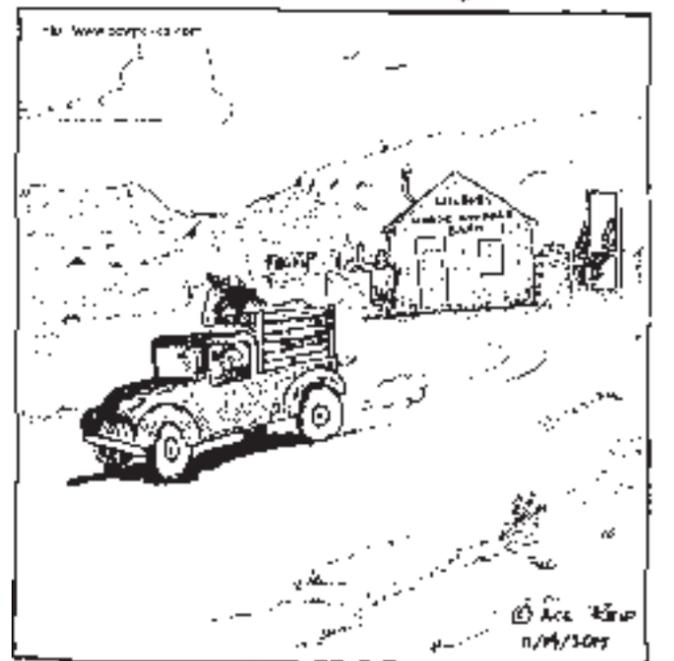
manent residents moved on, the bus station relocated and the cafe where I'd gotten that cup of joe closed.

Six years later, in 1968, I returned to the Nimitz as a young newspaper reporter. Thanks to a fund-raising effort that had begun in 1964, with then Gov. John Connally giving the first donation, the Nimitz had taken on a new life as a museum honoring the man who in World War Two oversaw the defeat of the Japanese empire -- Fleet Admiral Chester Nimitz.

Now, the restored Nimitz and all the new square-footage built to house its many exhibits is daily visited by people from all across the United States and around the world. But, for those whose westward journey will continue from there, the Nimitz and Fredericksburg remain a way point.

SLS

**COWPOKES\* By Ace Reid**



"When yer tradin' with Wilbur, you never wonder if he's lyin' to you...he always does!"

Visit Us Online At: [www.southernlivestock.com](http://www.southernlivestock.com)  
For The Latest News and Sale Reports!

28-Trucks/Trailers

**Go Greenock**  
**Jordan Trailer Sales**  
San Saba, TX  
"Authorized Dealer"  
• Several Trailers in Stock (See Website)  
• Custom Ordering Available (325) 372-5159 www.jordancattle.com

**SOUTHERN LIVESTOCK STANDARD**  
210/524-9697  
Fax 210/524-9690  
Email: slivestock@southernlivestock.com  
Visit Us Online At: [www.southernlivestock.com](http://www.southernlivestock.com)  
For The Latest News and Sale Reports!

30-Semen/Embryos

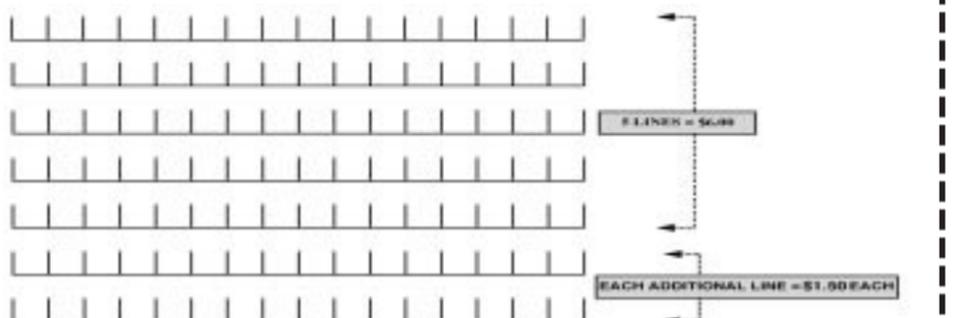
**Champion Genetics**  
• Semen Collection & Processing  
• CSS Available Facility  
• Storage • Shipping • Supplies  
• A.I. • Embryo Collections  
• A.I. Training Schools  
At our facilities or on-farm collecting  
18035 FM 17 • Canton, TX 75103  
Toll Free 1-866-604-4044  
Fax 903-567-6587  
[www.championgenetics.com](http://www.championgenetics.com)  
Brenda Barton • 903/567-4044 (Office)  
Craig Barton • 903/920-3223

31-Real Estate For Sale

**FARMS AND RANCHES FOR SALE**  
• 30 Acres. Corner Kaufman & Henderson Counties. Long Frontage On A Good County Road, 1/4 Mile Off FM. Nice Home Site. Good Grass. \$300,000.00.  
• 208 Acres. Kaufman County. 30 Miles From Dallas Courthouse. Over A Mile of U.S. Hwy. Frontage. \$14,000.00 Per Acre.  
**Joe Priest Real Estate**  
Texas & Oklahoma Broker  
209 N. Kaufman St.  
Seagoville, TX 75159  
1-800-671-4548  
Mobile: 214-676-6973  
Fax: 972-287-4553  
www.joepriestrealty.net  
**Listings Needed, Hunting & Cattle Ranches**  
Accredit Buyer Representation (ABR) - We Can Help Buyers.

**CLASSIFIED LINE AD FORM**

5 lines for \$6.00, \$1.50 for each additional line (allow 16 characters per line). The terms on Classified advertising are cash. No credit is allowed.



Mail With Payment To: Southern Livestock Publishing, Inc.  
P.O. Box 791364 • San Antonio, Texas 78279-1364

# Collier Farms

## 2020 Performance Bull Sale

NOVEMBER 21, 2020 - BRENHAM, TEXAS

PREMIER GENETICS at the FOREFRONT of PERFORMANCE

- Offering over 130 Gain Tested, Range Ready Bulls -



CF

RIPTIDE x VISION  
\$T 93 \$M 38 IMF 3.21% REA 14.30



CF

BRAVADO x TABASCO  
\$T 123 \$M 32 IMF 1.70% REA 13.01



CF

DREAM CATCHER x RIPTIDE  
\$T 117 \$M 28 IMF 3.07% REA 14.73



Started from a goup of over 300 head.  
Complete performance and gain test data.  
All bulls have full EPDs, carcass scan and DNA genotype.

# Collier Farms

Brenham, Texas  
Home: 979-251-4445  
Ranch: 979-251-4175

[www.COLLIERFARMSBEEFMASTERS.com](http://www.COLLIERFARMSBEEFMASTERS.com)