



Southeast Texas Independent Cattlemen's Association Commercial Bull & Heifer Sale

P. O. Box 146 · Hamshire, TX 77622

November 5, 2023
SETICA-CBHS-24-001

RE: Southeast Texas ICA Commercial Bull & Heifer Sale
Saturday, March 9, 2024; Ford Park Complex • Beaumont, TX

Dear Fellow Cattleman:

The Thanksgiving, Christmas and New Year's holidays are fast approaching and that can mean only one thing—plans are getting underway for our 29th Annual Southeast Texas ICA Commercial Bull & Heifer Sale! Last year when we sent out this letter, the drought-stricken state of Texas was finally getting some much needed rain; let's hope the heavens decide to open up again in the coming weeks as a good portion of Southeast Texas is experiencing one of the worst droughts it has seen in years. Although many of the same economic factors we faced last year at this time are still with us, we are choosing to remain optimistic that cattle prices will remain strong. All we need is a little rain, your consignment(s) of quality bulls and females to our sale, and a bunch of folks looking to add excellence to their herd!

Our goal for 2024 is a sale offering that consists of 90 bulls and 250-350 quality females (open, bred and pairs). Please refer to the enclosed rules for additional nomination requirements. Each consignor will be limited to no more than four bulls per breed (long-time consignors may receive preferential treatment); however, the best bulls nominated for the sale will ultimately be accepted. The SETICA CBHS Committee reserves the right to reduce the number of bulls consigned by each ranch in an effort to offer a diversified and quality group of potential herd sires. Remember, if the buyers are impressed enough by your consignments to the sale, they will more than likely end up at your ranches to buy more cattle.

We are very pleased to announce that **Capital Farm Credit** is continuing their **Corporate Sale Sponsorship** for the thirteenth year in a row! Their contribution not only helps with sale expenditures, but continues to enable us to reward the consignors for bringing their quality animals each year. In 2024, we will again offer a \$500 premium to the high grading bulls, commercial heifers, and registered heifers, as well as \$250 to select runner-ups. Commercial and Registered females must have at least three (3) head in the pen to qualify for the seller awards.

Auctioneer Troy Robinett is with us once again this year as is DVAuction, who will live stream the event on sale day. Each consignor will be allowed to submit (1) video **OR** (1) picture per lot for upload to the DVAuction website prior to the sale. Please refer to the enclosed media instructions for more details. It is highly recommended you submit a picture or video of your consignments no later than the week prior to the sale to help market your animals.

Enclosed are the Official Consignment Forms for bulls and heifers as well as a copy of our Rules & Regulations / Health Requirements for 2024. These forms are also available electronically via e-mail or download at the ICA website (www.icatexas.com). If you would like to receive a hard-copy in the mail, please contact Susan or Terri and we will get them to you as soon as possible. The completed forms should be e-mailed back to Terri at setica_cbhs@yahoo.com **AND** Susan at hornauction@att.net; however, you will still need to mail your nomination fees (\$10/head for heifers and \$25/head for bulls) to our P.O. Box 146, Hamshire, Texas 77622 with a copy of the consignment form as soon as possible, but no later than January 5, 2024, to ensure we have plenty of time to process your consignment, list you in our sale catalog, mail out ear tags prior to the sale, and allow adequate time for you to fulfill your veterinary requirements.

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We need brief comments about your cattle for our sale catalog, as well as EPDs (where applicable). These comments should be included on your consignment form or on a separate page. Please note we made changes a few years back to our health requirements and ages accepted for consignment, *so read our **Rules and Regulations** carefully*. Entry requirements for out of state animals may exceed our sale requirements, and in some cases our sale requirements exceed TAHC entry requirements. It should also be noted that about twenty-five percent of the cattle sold in our sale are transported out of state to the east of us (Louisiana, Mississippi, and Alabama), so please ensure your cattle can move freely to these states as well.

New for 2024: We will be printing a full sale catalog in lot number order the week of the sale—a supplemental page with any last minute changes showing the sale order will be printed for sale day. Please note we are NOT re-printing the entire catalog the night before as with past years. Therefore, ALL comments, changes, substitutions, etc. must be e-mailed, texted, or called in to Terri or Susan by Sunday, March 3, 2024 @ 2 p.m. It is expected the only changes we should have to make at check-in will be if an animal is dropped or we have to move pens around (which will not affect the catalog).

Follow us on Facebook and Instagram! We continue to maintain social media pages on Facebook (Southeast Texas ICA Commercial Bull & Heifer Sale) and will also upload the pictures you submit for use with DVAuction to this page and Instagram. Please e-mail the pics and videos or share via a Dropbox to Terri and we will ensure they are forwarded and uploaded where appropriate. The media should be identified with the Consignor Name and Lot Numbers we assign with the ear tag mail-out.

We reserve the right to pre-screen cattle to ensure the quality and integrity of our sale offering and sift at check-in any animals that are not representative of their description at consignment, do not meet health requirements as outlined in the rules, or are injured in transit, etc. Please read the rules carefully to ensure the animals you nominate meet or exceed the sale requirements. **ALL NOMINATIONS AND QUESTIONS CONCERNING ACCEPTANCE TO THE SALE MUST GO THROUGH THE SALE SECRETARIES.**

It is usual practice for the seller to pay the transfer of registration on animals listed as “registered” in our advertisements and catalog. If you are selling your animals as registered, please mail, e-mail, or fax (409/253-2266) a copy of the registration papers. Registration fees will be withheld from the seller payout and are expected to be at member rates. For those consignors who do not want to pay the transfer fees on animals that are registered or susceptible to registration, please note in the comments portion of the consignment form the transfer of registration will be at the buyer's expense. These animals will not be marked as registered in the catalog and advertisements. For those selling heifers, please list them in lots of 3 to 5 as to kind, age, size, and pregnancy status on the consignment form. This is very important as we base our ear tag, lot, and pen assignments on your groupings.

Thank you for your continued support of our sale. If you have any friends or neighbors who would like to consign cattle, let us know and we will be happy to send them a packet. Any of the folks listed below are available to answer and/or clarify any questions you may have. Just pick up the phone and give us a call; we'll be happy to assist you. Once again, we are looking forward to seeing you in Beaumont in March and hope you have a safe and joyous holiday season!

Sincerely,

Chuck Kiker, Sale Director
Cell: (409) 658-0959
ckkc345@aol.com

Allen Peltier, Sale Co-Chairman
(409) 791-2186

Wayne Williford, Sale Co-Chairman
(409) 264-2334

Susan Horn, Sale Secretary
(409) 253-2323
hornauction@att.net

Terri West, Sale Secretary
(409) 656-1483
setica_cbhs@yahoo.com

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Southeast Texas Independent Cattlemen's Association

29th Annual Commercial Bull & Heifer Sale
March 9, 2024 • Ford Park Complex • Beaumont, TX

Rules & Regulations

1. A nomination fee of **\$10** per head for heifers and **\$25** per head for bulls is required and must accompany nomination form. Please return nomination form ASAP, but not later than **January 5, 2024**. A selling fee (commission) of **7%** of the gross sale will be charged in addition to the nomination fee. POs will be assessed **7%** commission on the final bid.
2. Nominated bulls and females are subject to approval by a screening committee. After all nominations are recorded and screened, final selections will be made to provide for a sale comprised of high quality, useful, productive cattle demanded by today's progressive commercial livestock breeders. Nomination fees for cattle *not accepted* for sale will be returned to the consignor. Nomination fees for consignments withdrawn after acceptance and notice *will not* be refunded. **All accepted cattle will be sifted at check-in to eliminate those animals not representative of actual consignment, animals that do not conform to the rules, or those injured in transit, etc.**
3. **Each consignor is responsible and liable for the breeding, age, health, and all fiscal warranties expressed or implied on the cattle sold.** Consignor warrants and guarantees there are no liens or other legal restrictions against the cattle selling and agrees to hold the sales management company (SETICA), auctioneer(s), agents, auction facilities, or any other representative of the cattle harmless if legal action ever occurs.
4. All cattle should arrive between 7 a.m. and 8 p.m. Thursday, March 7, or 7 a.m. and 12 noon, Friday, March 8 to the sale site. The Sale will begin promptly at 10 a.m. on Saturday, March 9, 2024, with the bulls being sold first. The heifer portion of the sale will begin no earlier than 1 p.m., or immediately following the bull sale.
5. Each seller will be responsible for his own transportation, feed, and care of his cattle.
6. All cattle must be identified with a numbered ear tag provided by the Southeast Texas Independent Cattlemen's Association. Identification on the Health Certificates should be this "sale ear tag" number.
7. If consignment forms indicate animal is being sold as registered, then it is expected transfer fees will be at the Seller's expense and withheld from the final pay-out.
8. **ALL BULLS (REGARDLESS OF AGE AND VIRGIN STATUS) MUST BE TESTED FOR TRICHOMONIASIS TO BE SOLD IN OUR SALE.**

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Southeast Texas Independent Cattlemen's Association

29th Annual Commercial Bull & Heifer Sale—Rules & Regulations (Cont.)

BULLS

- All Federal and Texas Animal Health Commission requirements will be enforced; however, some sale requirements may exceed TAHC requirements. **A Certificate of Veterinary Inspection (CVI) dated within 30 days of sale is required on each consignment, regardless of origin.**
 - Brucellosis:** Texas Animal Health Commission testing requirements will apply if animal(s) being sold originate from other than a Class Free Area or State or certified free herd with current annual herd test..
 - Tuberculosis:** ALL bulls intended for breeding purposes must originate from a TB accredited-free herd, area or state. Animals originating from a state or area with anything less than a tuberculosis free status shall be tested negative for tuberculosis within 60 days prior to entry with results of this test recorded on the Certificate of Veterinary Inspection.
 - Trichomoniasis:** ALL bulls, regardless of age and virgin status shall be test negative for Trichomoniasis within 60 days of sale.
 - Fertility:** All bulls shall be fertility tested and certified as sound breeders; this shall be noted on the Certificate of Veterinary Inspection.
- All bulls must be of **breeding age through three (3) years old**. Bulls must be sound and in good service condition to perform satisfactorily under average range conditions. They should be strong boned, adequately muscled, well grown out individuals with good heads, sound feet and legs, plenty of size for age, and possess an acceptable disposition.
- Consignor should be actively engaged in the breeding of the particular breed consigned and have bred and raised all bulls except bulls bred by another breeder purchased on or in dam or embryo or herd buyout, etc. Bulls originating from outside the State of Texas can be consigned only by invitation of the Southeast Texas Independent Cattlemen's Association Commercial Bull & Heifer Sale Committee (SETICA CBHS Committee).
- REGISTERED BULLS:** All bulls sold as registered must be in the herd books of their respective breed associations and original, signed registration papers turned in to the Office prior to the Sale—Application for Registration forms will not be accepted. **THIS IS NOT A TRADING SALE;** registration certificates are expected to be in the name of the consignor (or a family member that is a member of the recording association). *Transfer fees will be deducted from the seller's accounts of sale and are expected to be at member rates.*
- Each consignor may enter no more than **four (4)** bulls of any one breed to the sale. The SETICA CBHS Committee reserves the right to reduce this number to ensure we maintain a diversified sale offering of 90 bulls.

HEIFERS

- All Federal and Texas Animal Health Commission Requirements will be enforced; however, some sale requirements may exceed TAHC requirements. **A Certificate of Veterinary Inspection (CVI) dated within 30 days of sale is required on each consignment, regardless of origin.**
 - Brucellosis:** Texas Animal Health Commission testing requirements will apply if animal(s) being sold originate from other than a Class Free Area or State or certified free herd with current annual herd test. It is recommended (not required) females be officially vaccinated.
 - Tuberculosis:** ALL females intended for breeding purposes must originate from a TB accredited-free herd, area or state. Animals originating from a state or area with anything less than a tuberculosis free status shall be tested negative for tuberculosis within 60 days prior to entry with results of this test recorded on the Certificate of Veterinary inspection.
 - Fertility:** ***All females, regardless of exposure, must be palpated or undergo ultrasound to ensure there are no reproductive defects.*** Pregnancy status should be shown on Certificate of Veterinary Inspection with open heifers marked as open and satisfactory, potential breeders.
- All females should be of **breeding** age thru three (3) years old.
- CERTIFIED/GOLDEN CERTIFIED HEIFERS:** All females listed in the sale catalog as certified and/or golden certified should be properly identified and certification papers turned in to the Office prior to the sale.
REGISTERED HEIFERS: All females sold as registered should be properly identified and original, signed registration papers turned in to the Office prior to the sale—Application for Registration forms will not be accepted. Registration certificates are expected to be in the name of the consignor (or a family member that is a member of the recording association). *Transfer fees will be deducted from seller's accounts of sale and should be at member rates.*
REGISTRATION OF OFFSPRING: The seller should complete the space provided on the registration forms for any offspring subject to registration and/or certification. Registration of any offspring will be between the buyer and the seller.
- Each consignor **may** be limited to twenty (20) head to be sold in groups (lots) of 3 to 6. An exception to the maximum number consigned per owner can be made by the Screening Committee in the event that the minimum of total heifers consigned to the sale has not exceeded 400 head. Heifers should be uniform as to kind, age, size, and pregnancy status, etc., and must be of known origin. All heifers penned together will be taken to sale ring as one group, so please group your animals prior to check-in and notify sale secretaries of any changes to their lot assignments.

11/5/23, Rev 31

SALE CHAIRMEN

Allen Peltier—(409) 791-2186
Wayne Williford—(409) 246-2334

SALE DIRECTOR

Chuck Kiker—(409) 658-0959

**ALL NOMINATIONS AND QUESTIONS
CONCERNING ACCEPTANCE TO THE SALE
MUST GO THROUGH THE SALE SECRETARIES.**

SALE SECRETARIES

Terri West—(409) 656-1483
setica_cbhs@yahoo.com

Susan Horn —(409) 253-2323
hornauktion@att.net



Southeast Texas Independent Cattlemen's Association

Requirements for Video & Pictures

- ◆ Each Consignor may submit (1) picture **OR** (1) video PER LOT for upload by SETICA personnel to the DVAuction web site. For example:
 - ◇ For each bull consigned, you may submit (1) video or (1) picture (not one of each).
 - ◇ For each lot (group) of heifers consigned, you may submit a video or picture. If you don't want to submit a picture or video PER LOT, you may submit a picture and video of the overall animals you are bringing as long as the media does not exceed the overall number of lots you have assigned; i.e., if you have 4 lots of heifers you can submit either a picture or video of each lot, or overall you can submit 2 videos and 2 pictures, 3 videos and 1 picture, etc. but you cannot exceed (4) files overall.
- ◆ Still pics should be a high resolution jpeg and videos should be up to 30 seconds, 720p or higher resolution, and 2 to 5 mbps and in Mp4 or similar format.
- ◆ Please send the pictures/videos directly to Terri at setica_cbhs@yahoo.com as soon as possible, but NLT March 1, 2024—this is advertising for YOUR animals, so the sooner the better. Please identify the files by Lot number shown on the Lot Assignment sheet that will be sent with your ear tags. To ensure they don't get kicked back, it might be best to send one picture or video per e-mail. It is kindly requested you format the subject line of the e-mail like the following example:

SUBJECT: FANCY HOOVES RANCH / PICTURE / LOT XX
- ◆ If you do not have access to a drop box, please contact Terri West via text or phone at (409) 656-1483 for instructions. If we create a drop box site prior to the sale for video uploads, we will share this information in the ear tag mail-out.
- ◆ We will also upload your picture submissions to our Facebook and Instagram pages for additional advertising, so no need to send your pictures anywhere else.

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For General Questions Please Contact Our Office:
(402) 316-5460 or support@dvauction.com