



**Southeast Texas
Independent Cattlemen's Association
Commercial Bull & Heifer Sale**
P. O. Box 146 • Hamshire, TX 77622



November 15, 2021
SETICA-CBHS-22-001

RE: Southeast Texas ICA Commercial Bull & Heifer Sale
Saturday, March 12, 2022; Ford Park Complex • Beaumont, TX

Dear Fellow Cattleman:

We are at the end of another crazy year with pandemic 2.0, a snowpocalypse, Hurricane Ida (wreaking havoc on our neighbors to the east), supply chain issues like never before, inflation out of control, and the loss of many prominent community members—please take a moment to say a prayer for all those who have been impacted by any of these or other heartbreaking events of 2021. Thanksgiving is right around the corner and Christmas and New Years are fast approaching which means that it will soon be time for our 27th Annual Southeast Texas ICA Commercial Bull & Heifer Sale.

Once again, our projected sale offering will consist of approximately 90 bulls and 350 to 400 quality females (open, bred and pairs). Please refer to the enclosed rules for additional nomination requirements. Each consignor will be limited to no more than four bulls per breed and long-time consignors may receive preferential treatment; however, the best bulls nominated for the sale will ultimately be accepted. The SETICA CBHS Committee reserves the right to reduce the number of bulls consigned by each ranch in an effort to offer a diversified and quality group of potential herd sires. Many of the buyers who come to our sale end up at your ranches buying more bulls, so make sure they are impressed enough by your consignment to make the trip to your ranch for more.

We are happy to report Troy Robinett will be back in the saddle in 2022 as our sale auctioneer along with DVAuction, who will once again live-stream the sale on sale day. Last year, we increased our commission for the first time in 26 years from 6% to 7% to cover the fees for the internet auction and allow for each consignor to submit (1) video **OR** (1) picture per lot for upload to the DVAuction website prior to the sale. Please refer to the enclosed media instructions for more details.

And, how amazing is **Capital Farm Credit**—our **Corporate Sale Sponsor** for the eleventh year in a row? Their gracious contribution not only helps with sale expenditures, but continues to enable us to reward the consignors for bringing their quality animals each year. In 2022, we will again be offering a \$500 premium to the high grading bulls, commercial heifers, and registered heifers, as well as \$250 to select runner-ups. Commercial heifers must have at least five head in the pen to qualify and registered heifers must have at least three head.

Enclosed are the Official Consignment Forms for bulls and heifers as well as a copy of our Rules & Regulations / Health Requirements for 2023. These forms are also available electronically via e-mail or download at the ICA website (www.icatexas.com). If you would like to receive a hard-copy in the mail, please contact Susan or Terri and we will get them to you as soon as possible. The completed forms should be e-mailed back to both Terri at setica_cbhs@yahoo.com **AND** Susan at hornauction@att.net; however, you will still need to mail your nomination fees (\$10/head for heifers and \$25/head for bulls) to our P.O. Box 146, Hamshire, Texas 77622 with a copy of the consignment form as soon as possible, but no later than January 10, 2022, to ensure we have plenty of time to process your consignment, list you in our sale catalog, mail out ear tags prior to the sale, and allow adequate time for you to fulfill your veterinary requirements.

We need brief comments about your cattle for our sale catalog, as well as EPDs (where applicable). These comments should be included on your consignment form or on a separate page. Please note we made changes a few years back to our health requirements and ages accepted for consignment, **so read our Rules and Regulations carefully**. Entry requirements for out of state animals may exceed our sale requirements, and in some cases our sale requirements exceed TAHC entry requirements. It should also be noted that about twenty-five percent of the cattle sold in our sale are transported out of state to the east of us (Louisiana, Mississippi, and Alabama), so please ensure your cattle can move freely to these states as well.

Follow us on Facebook and Instagram! We continue to maintain social media pages on Facebook (Southeast Texas ICA Commercial Bull & Heifer Sale) and will also upload the pictures you submit for use with DVAuction to this page and Instagram. Please e-mail the pics and videos to Terri and Susan and we will ensure they are forwarded and uploaded where appropriate. The media should be identified with the Consignor Name and Lot Numbers we assign with the ear tag mail-out.

We reserve the right to pre-screen cattle to ensure the quality and integrity of our sale offering and sift at check-in any animals that are not representative of their description at consignment, do not meet health requirements as outlined in the rules, or are injured in transit, etc. Please read the rules carefully to ensure the animals you nominate meet or exceed the sale requirements. **ALL NOMINATIONS AND QUESTIONS CONCERNING ACCEPTANCE TO THE SALE MUST GO THROUGH THE SALE SECRETARIES.**

It is usual practice for the seller to pay the transfer of registration on animals listed as "registered" in our advertisements and catalog. If you are selling your animals as registered, please mail, e-mail, or fax (409/253-2266) a copy of the registration papers. Registration fees will be withheld from the seller payout and are expected to be at member rates. For those consignors who do not want to pay the transfer fees on animals that are registered or susceptible to registration, please note in the comments portion of the consignment form the transfer of registration will be at the buyer's expense. These animals will not be marked as registered in the catalog and advertisements. For those selling heifers, please list them in lots of 3 to 5 as to kind, age, size, and pregnancy status on the consignment form. This is very important as we base our ear tag, lot, and pen assignments on your groupings.

Thank you for your continued support of our sale. If you have any friends or neighbors who would like to consign cattle, let us know and we will be happy to send them a packet. Any of the folks listed below are available to answer and/or clarify any questions you may have. Just pick up the phone and give us a call; we'll be happy to assist you. Once again, we are looking forward to seeing you in Beaumont in March and hope you have a safe and joyous holiday season!

Sincerely,

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